AchiEVe:
Model Policies to Accelerate Electric Vehicle Adoption

Presented by the Sierra Club, Plug In America, FORTH, and the Electrification Coalition
ACKNOWLEDGMENTS

The original report was written by the Sierra Club’s Mary Lunetta and Plug In America’s Katherine Stainken in 2017. This 5.0 version was updated and edited by Plug In America’s Alexia Melendez Martineau; the Sierra Club’s Hieu Le; Forth’s Stu Green; and the Electrification Coalition’s Will Drier and Ali Hashim.
INTRODUCTION

The transportation sector is the largest source of greenhouse gas emissions. Pollution from cars, trucks, and buses contribute to more frequent and intensifying climate disasters, while making our air unsafe to breathe; meanwhile, low-income and communities of color face the disproportionate burdens of these issues.

Electrifying the transportation sector is a climate, public health, and national security imperative and policymakers must prepare for this transition. This toolkit is designed to provide public officials and advocates with model EV policies that accelerate adoption of electric cars, trucks, and buses in an effective, sustainable, and equitable way.

EVs on the market today are high-performing, technologically advanced, quiet, and significantly lower in emissions compared to fossil fuel powered vehicles, even when factoring in total lifecycle emissions and the emissions from the electricity used to charge them. As we shift to more renewable sources of power, EVs become even cleaner over time. This is great news for public health and climate protection. The burgeoning EV market is also an opportunity for states to work with automakers to develop new regional economic development opportunities—both for vehicle manufacturing and for components further up the supply chain. Managing this transition and creating localized supply chains will be critical for the many autoworkers in the US whose jobs depend on being a part of the electric future of transportation.

Thanks to smart and supportive policies that have helped accelerate the widespread adoption of EVs in the United States, EVs and PHEVs have moved from a niche market to an industry-wide inevitability and are projected to account for more than half of all new car sales by 2030. To reach our climate and public health goals, however, we need to accelerate adoption even more.

In this 5.0 version, we have made several updates, adding new sections focused on recent federal investments from the Infrastructure Investment and Jobs Act (IIJA) and the Inflation Reduction Act (IRA), tribal governments, electric micro-mobility, state and national parks, and made updates to various state and local EV policies.

As the EV market and EV policy rapidly evolves, this toolkit will be updated to reflect the best practices in EV policy.

The charts below show which policies are most relevant for each audience. We encourage policymakers, regulators, and businesses to read through each of the policies relevant to the audience and to work toward implementing each one to accelerate adoption of these clean vehicles.

GOVERNORS’ OFFICES, STATE AGENCIES

<table>
<thead>
<tr>
<th>Policy</th>
<th>GOVERNORS’ OFFICES, STATE AGENCIES</th>
</tr>
</thead>
<tbody>
<tr>
<td>EV Proclamations and Driver Bill of Rights</td>
<td>GOVERNORS’ OFFICES, STATE AGENCIES</td>
</tr>
<tr>
<td>Open Access and Interoperability</td>
<td>GOVERNORS’ OFFICES, STATE AGENCIES</td>
</tr>
<tr>
<td>Uniform Signage Requirements</td>
<td>GOVERNORS’ OFFICES, STATE AGENCIES</td>
</tr>
<tr>
<td>Dealer Best Practices / Policy</td>
<td>GOVERNORS’ OFFICES, STATE AGENCIES</td>
</tr>
<tr>
<td>Zero- and Low-Interest Loans for Consumers</td>
<td>GOVERNORS’ OFFICES, STATE AGENCIES</td>
</tr>
<tr>
<td>Batteries</td>
<td>GOVERNORS’ OFFICES, STATE AGENCIES</td>
</tr>
<tr>
<td>Government Fleet Mandates</td>
<td>GOVERNORS’ OFFICES, STATE AGENCIES</td>
</tr>
<tr>
<td>Policies to Electrify Light-Duty Vehicle and Bus Fleets</td>
<td>GOVERNORS’ OFFICES, STATE AGENCIES</td>
</tr>
<tr>
<td>Using VW Settlement Funds for ZEB Adoption</td>
<td>GOVERNORS’ OFFICES, STATE AGENCIES</td>
</tr>
<tr>
<td>Using VW Settlement Funds to Grow EV Charging Networks</td>
<td>GOVERNORS’ OFFICES, STATE AGENCIES</td>
</tr>
<tr>
<td>Resisting Anti-EV Registration Fees</td>
<td>GOVERNORS’ OFFICES, STATE AGENCIES</td>
</tr>
<tr>
<td>Waived or Reduced Vehicle Registration Fees for EV Drivers</td>
<td>GOVERNORS’ OFFICES, STATE AGENCIES</td>
</tr>
<tr>
<td>Electrification of Ride-Hailing</td>
<td>GOVERNORS’ OFFICES, STATE AGENCIES</td>
</tr>
<tr>
<td>State Energy Programs and Transportation Electrification</td>
<td>GOVERNORS’ OFFICES, STATE AGENCIES</td>
</tr>
<tr>
<td>CMAQ Funding Expanded and Spent on Zero-Emission Transport, Micromobility</td>
<td>GOVERNORS’ OFFICES, STATE AGENCIES</td>
</tr>
<tr>
<td>Medium- Heavy-duty policies</td>
<td>GOVERNORS’ OFFICES, STATE AGENCIES</td>
</tr>
<tr>
<td>Corridor Programs</td>
<td>GOVERNORS’ OFFICES, STATE AGENCIES</td>
</tr>
<tr>
<td>Financing of Infrastructure</td>
<td>GOVERNORS’ OFFICES, STATE AGENCIES</td>
</tr>
<tr>
<td>GOVERNORS' OFFICES, STATE AGENCIES</td>
<td></td>
</tr>
<tr>
<td>-----------------------------------</td>
<td></td>
</tr>
<tr>
<td>Executive Orders</td>
<td></td>
</tr>
<tr>
<td>Charging Access for Underserved Communities</td>
<td></td>
</tr>
<tr>
<td>Funding community outreach and education programs</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>TRANSIT AGENCIES</th>
</tr>
</thead>
<tbody>
<tr>
<td>Transit Bus Fleet Upgrades</td>
</tr>
<tr>
<td>Using VW Settlement Funds for ZEB Adoption</td>
</tr>
<tr>
<td>Using VW Settlement Funds to Grow EV Charging Networks</td>
</tr>
<tr>
<td>Medium-Heavy-Duty Policies</td>
</tr>
<tr>
<td>CMAQ Funding Expanded and Spent on Zero-Emission Transport, Micromobility</td>
</tr>
<tr>
<td>Financing of Infrastructure</td>
</tr>
<tr>
<td>Batteries</td>
</tr>
<tr>
<td>Electrification Partnerships With Ride-Hailing Companies</td>
</tr>
<tr>
<td>Financing of Infrastructure</td>
</tr>
<tr>
<td>Right-of-Way Charging</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>LEGISLATORS</th>
</tr>
</thead>
<tbody>
<tr>
<td>Vehicle Rebates and Tax Credits</td>
</tr>
<tr>
<td>Sales-Tax Exemptions</td>
</tr>
<tr>
<td>HOV Lane Access</td>
</tr>
<tr>
<td>Incentives for Used EVs</td>
</tr>
<tr>
<td>Open Access and Interoperability</td>
</tr>
<tr>
<td>Uniform Signage Requirements</td>
</tr>
<tr>
<td>Batteries</td>
</tr>
<tr>
<td>Direct Sales Legislation</td>
</tr>
<tr>
<td>Resisting Anti-EV Registration Fees</td>
</tr>
<tr>
<td>States With Waived or Reduced Vehicle Registration Fees for EV Drivers</td>
</tr>
<tr>
<td>Right-of-Way Charging</td>
</tr>
<tr>
<td>Incentives for Low-income Drivers</td>
</tr>
<tr>
<td>Charging Access for Underserved Communities</td>
</tr>
<tr>
<td>Electrification of Ride-Hailing</td>
</tr>
<tr>
<td>Medium-Heavy-Duty Policies</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>REGULATORS/UTILITIES</th>
</tr>
</thead>
<tbody>
<tr>
<td>Streetlight and Power Pole Charging Access</td>
</tr>
<tr>
<td>Best Practices for Installing EVSE</td>
</tr>
<tr>
<td>Ride &amp; Drive Events</td>
</tr>
<tr>
<td>Dealer Best Practices / Policy</td>
</tr>
<tr>
<td>EV-Utility Investments</td>
</tr>
<tr>
<td>Financing of Infrastructure</td>
</tr>
<tr>
<td>Right-of-Way Charging</td>
</tr>
<tr>
<td>Rebates for Low-Income Drivers</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>CITIES/LOCAL GOVERNMENTS</th>
</tr>
</thead>
<tbody>
<tr>
<td>EV-Ready Wiring Codes and Ordinances</td>
</tr>
<tr>
<td>Streetlight and Power Pole Charging Access</td>
</tr>
<tr>
<td>Ride &amp; Drive Events</td>
</tr>
<tr>
<td>Dealer Best Practices / Policy</td>
</tr>
<tr>
<td>Zero-Interest Loans for Consumers</td>
</tr>
<tr>
<td>Using VW Settlement Funds for ZEB Adoption</td>
</tr>
<tr>
<td>Using VW Settlement Funds to Grow EV Charging Networks</td>
</tr>
<tr>
<td>Multiunit Dwellings (MUDs)</td>
</tr>
<tr>
<td>Right-of-Way Charging</td>
</tr>
<tr>
<td>Electric Car-Sharing Programs</td>
</tr>
<tr>
<td>Charging Access for Underserved Communities</td>
</tr>
<tr>
<td>Workplace Charging Policies</td>
</tr>
<tr>
<td>School Bus Policies</td>
</tr>
<tr>
<td>Financing of Infrastructure</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>BUSINESSES</th>
</tr>
</thead>
<tbody>
<tr>
<td>Ride &amp; Drive Events</td>
</tr>
<tr>
<td>Workplace Charging Policies</td>
</tr>
<tr>
<td>Financing of Infrastructure</td>
</tr>
<tr>
<td>Dealer Best Practices / Policy</td>
</tr>
<tr>
<td>Direct Sales Legislation</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>TRIBAL GOVERNMENTS</th>
</tr>
</thead>
<tbody>
<tr>
<td>Vehicle Technology Grants</td>
</tr>
<tr>
<td>Low/No Emission Buses</td>
</tr>
<tr>
<td>Tribal Transit Competitive Program</td>
</tr>
<tr>
<td>Charging and Fueling Infrastructure Program</td>
</tr>
<tr>
<td>State Funding Opportunities</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>ACRONYMS</th>
</tr>
</thead>
<tbody>
<tr>
<td>AFV: Alternative Fueled Vehicle</td>
</tr>
<tr>
<td>CARB: California Air Resources Board</td>
</tr>
<tr>
<td>BEV: Battery Electric Vehicle</td>
</tr>
<tr>
<td>EV: Electric Vehicle</td>
</tr>
<tr>
<td>EVSE: Electric Vehicle Supply Equipment</td>
</tr>
<tr>
<td>HEV: Hybrid Electric Vehicle</td>
</tr>
<tr>
<td>HOV: High-Occupancy Vehicle</td>
</tr>
<tr>
<td>NGO: Nongovernment Organization</td>
</tr>
<tr>
<td>MHDV: Medium and heavy duty vehicles</td>
</tr>
<tr>
<td>MUD: Multiunit Dwelling</td>
</tr>
<tr>
<td>PEV: Plug-in Electric Vehicle</td>
</tr>
<tr>
<td>PHEV: Plug-in Hybrid Electric Vehicle</td>
</tr>
<tr>
<td>VW: Volkswagen</td>
</tr>
<tr>
<td>ZEB: Zero-Emission Bus</td>
</tr>
<tr>
<td>ZEV: Zero-Emission Vehicle</td>
</tr>
</tbody>
</table>
# TABLE OF CONTENTS

| Acknowledgments .......................................................... | ii |
| Introduction ........................................................................ | iii |
| Acronyms ........................................................................... | iv |
| Policies to Encourage and Enable Vehicle Purchase ................ | 1 |
| Adopting ZEV Standards .................................................. | 1 |
| Direct-Sales Legislation .................................................. | 2 |
| Vehicle Rebates and Tax Credits ........................................ | 2 |
| Sample States with Vehicle Purchase or Lease Rebates or Tax Credits | 3 |
| Sales-Tax Exemptions ...................................................... | 3 |
| Used EV Incentives .......................................................... | 3 |
| Public and Private Fleet Incentives .................................... | 5 |
| HOV Lane Access ............................................................ | 6 |
| Zero- and Low-Interest Loans for Consumers .......................... | 6 |
| Policies to Electrify Light-Duty Vehicle and Bus Fleets .......... | 7 |
| Executive Orders for Fleets and Beyond ................................ | 7 |
| Transit Bus Fleet Upgrade Commitments ............................... | 8 |
| School Bus Electrification Policies and Pilots ....................... | 9 |
| Using VW Settlement Funds for Electrifying School Buses and Transit Buses | 10 |
| Policies to Increase Availability of Charging Infrastructure ...... | 12 |
| Corridor Programs .......................................................... | 12 |
| Charging Infrastructure Funding and Financing ...................... | 13 |
| EV-Ready Wiring Codes and Ordinances ................................ | 14 |
| Code Examples .................................................................... | 16 |
| EV Infrastructure at Multiunit Dwellings ............................. | 18 |
| Streetlight and Power Pole Charging Access ......................... | 18 |
| Right-Of-Way Charging .................................................... | 19 |
| Protecting EV-Designated Parking Spots ............................... | 19 |
| Inflation Reduction Act (IRA) ............................................. | 21 |
| Clean Heavy-Duty Vehicles ............................................... | 21 |
| Manufacturing Credits and Support ..................................... | 21 |
| EV-Utility Investments ..................................................... | 22 |
| Investor-Owned Utility Programs ....................................... | 21 |
| Public Utility Programs .................................................. | 25 |
| Using VW Settlement Funds to Grow EV Charging Networks ....... | 26 |
| Evaluating Vehicle Registration Fees ................................... | 27 |
| Why Is an Annual Registration Fee the Wrong Solution Today? .... | 27 |
| The Wrong Solution Today? ............................................... | 27 |
| States with Waived or Reduced Vehicle Registration Fees for EV Drivers | 28 |
| Prioritizing Equity and Expanding Access ............................ | 29 |
| Rebates for Low-Income Drivers ....................................... | 29 |
| EV Car-Sharing Programs .................................................. | 29 |
| Charging Access in Underserved Communities ....................... | 30 |
| Consumer Education and Protection .................................... | 31 |
| EV Proclamations and Driver Bill of Rights ......................... | 31 |
| Ride & Drive Events ....................................................... | 31 |
| Open Access and Interoperability ...................................... | 32 |
| Uniform Signage Requirements .......................................... | 32 |
| Policies for Batteries and Battery Recycling ......................... | 33 |
| Solutions to Barrier of Auto Dealers Selling EVs ................... | 34 |
| Policies for Medium- and Heavy-Duty Freight ....................... | 35 |
| Policies for Tribal Governments ....................................... | 37 |
| Policies to Enable Workplace Charging ............................... | 38 |
| Electric Ride-Hailing Policies and Programs ......................... | 39 |
| Outreach and Education .................................................. | 39 |
| Policies for National and State Parks .................................. | 40 |
| State Energy Policy Strategies and Transportation Electrification | 42 |
| CMAQ Program and Transportation Electrification .................... | 43 |
| Conclusion ......................................................................... | 43 |
POLICIES TO ENCOURAGE AND ENABLE VEHICLE PURCHASE

ADOPTING ZEV STANDARDS
Congress has set federal clean vehicle standards that are enforced by the US Environmental Protection Agency and the US Department of Transportation (DOT). Before 2020, federal law also authorized California, owing to its severe transportation-related air pollution problems, to enact vehicle-emissions standards stronger than the federal ones, and other states were eligible to adopt and enforce these standards. These states are commonly called “177 states” after the section of the Clean Air Act that grants them this authority. There are two components to the California standards, which are referred to as the Advanced Clean Cars program: the low-emission vehicle (LEV) standards and the zero-emission vehicle (ZEV) standards. The LEV standards require a reduction in tailpipe emissions, while the ZEV standard requires that automakers supply a certain percentage of ZEVs to that state, or purchase credits from other automakers to meet the state requirements.

At this writing, 14 states—plus the District of Columbia—have adopted the LEV standards. California and 16 states have additionally adopted the ZEV standard. ZEV states include California, Colorado, Connecticut, Maine, Maryland, Massachusetts, Minnesota, Nevada, New Jersey, New Mexico, New York, Oregon, Rhode Island, Vermont, Virginia, and Washington.

In August 2022, California adopted an update to the original Advanced Clean Cars program, called Advanced Clean Cars II (ACC II), which increases the stringency and model year requirements for the LEV program and establishes a requirement for all new car sales to be 100% electric by 2035 under the ZEV program. So far Massachusetts, New York, Oregon, Washington, and Vermont have adopted ACC II.

In February 2022, President Biden reinstated California’s waiver to enforce its Advanced Clean Cars program, which many other states follow. Successfully advocating for new
states to adopt the LEV and the ZEV standards is one of the most important tools to expand electric vehicle adoption in the United States. It signals to automakers, consumers, and policymakers that the manufacturing, sales, and adoption of EVs is a priority. Adoption of the LEV and ZEV standards increases both the availability and inventory (stock on hand at dealerships) of clean vehicles in the state—giving consumers more choice and enabling an easier purchase of these clean vehicles without having to go out of state.

**DIRECT-SALES LEGISLATION**

In recent years, legislation to enable consumers the freedom to buy EVs directly from the auto manufacturer has appeared in many states. Currently in most states, only independent auto dealers are eligible to sell vehicles, which forces companies (such as Tesla) that only make EVs to apply within that state for certification to sell directly to consumers. In addition, some states go a step further and prohibit EV-only manufacturers from servicing the EVs of their customers. The prohibition on consumers’ freedom to buy EVs directly from manufacturers slows EV adoption and hurts consumers who want to purchase EVs, as it limits the availability for the consumer to see the EV in a showroom, ask questions, and test drive the EV. Allowing the manufacturers of EVs to sell directly to customers in showrooms (online sales are allowed in every state, similar to Amazon or Carvana) enables these automakers to increase access while still allowing franchised dealers to sell EVs as well.

**Vermont:** Act No. 63 passed in 2021, which allows “non-franchised zero-emission vehicle manufacturers”—i.e., OEMs who make only zero-emission vehicles and have never sold or leased vehicles through a dealer—to sell, lease, and service EVs in that state.

**Colorado:** SB 167, which passed in 2019, allows for an exception to the direct-sales prohibition by an original equipment manufacturer (OEM) if that OEM is exclusively selling EVs. The OEM will still have to obtain a dealer license in order to ensure that consumer protection measures are ensured.

**Utah:** In 2018, HB 369 was signed into law. The bill created a pathway for EV manufacturers to use a direct-sales model to sell light-duty vehicles by issuing new licenses, permitting direct sales under certain conditions, and exempting direct-sale manufacturers from the state’s New Automobile Franchise Act.

**Wyoming:** SB 57 was passed in 2017 and authorized motor vehicle manufacturers without dealerships within the state to adopt direct-sales models.

**VEHICLE REBATES AND TAX CREDITS**

Increasing purchase incentives for EVs has a significant effect on total EV sales, particularly among lower- and middle-income consumers who may not be able to afford higher upfront costs, even though they will save money on fuel and maintenance. As the price of batteries declines and economies of scale for manufacturing EVs are realized, purchase incentives will no longer be needed. EVs are
nearing the mass-market stage but inflation, global supply chain issues, and rising gasoline prices have kept EV prices high. Financial incentives help consumers make the switch to driving electric and to narrow that first-price market gap. Many states offer purchase incentives; rebates, particularly when offered at the point of sale, are the most effective. To address equity concerns, some states have set eligibility tiers or limits based on income or vehicle price (MSRP).

**SAMPLE STATES WITH VEHICLE PURCHASE OR LEASE REBATES OR TAX CREDITS:**

**California:** Clean Vehicle Rebate Project offers rebates for the purchase or lease of qualified battery electric vehicles of up to $2,000. Qualified plug-in hybrids with a 35-mile range under the EPA Urban Dynamometer Driving Range Schedule (UDDS) are eligible for rebates of up to $1,000. These rebates are also only available to vehicles with an MSRP of $60,000 or less, and are limited to one rebate per individual. For individuals with low and moderate incomes, rebates are increased by $2,500 (Reference: California Health and Safety Code 44274 and 44258).

**Colorado:** Tax credits are available for the purchase or lease of light-, medium-, and heavy-duty BEVs and PHEVs. The amount declines over the next few years but is currently at $2,500 for the purchase of a light-duty BEV or PHEV through 2023; and, $1,500 for the lease of a light-duty BEV or PHEV through 2026.

**Connecticut:** The Hydrogen and Electric Automobile Purchase Rebate Program (CHEAPR) offers rebates of $500 for any PHEV, $1,500 for a BEV with a range of 200 miles or more, and $500 for a BEV with a range less than 200 miles. The MSRP cap for BEVs and PHEVs is $42,000. At the time of purchase or lease, the auto dealership submits an application on behalf of the customer, who has the option to receive the incentive through Electronic Funds Transfer within 10 days of the application being approved.

**Delaware:** The Delaware Clean Vehicle Rebate Program provides up to $2,500 for the purchase or lease of a new BEV, and $1,000 for a PHEV with an MSRP not to exceed $60,000; available to businesses, individuals, and government.

**Illinois:** The EV rebate funded from the Climate and Equitable Jobs Act (CEJA) provides eligible Illinois residents $4,000 for the purchase of a new or used electric vehicle and $1,500 for the purchase of an electric motorcycle.

**New Jersey:** The Charge Up New Jersey program offers a rebate of up to $4,000 per eligible vehicle for the purchase or lease of a new BEV or a PHEV, with an MSRP of $45,000 or less. Up to $2,000 is available per eligible vehicle with an MSRP $45,000-$55,000. The rebate is equal to $25 per mile of EPA-rated all-electric range; BEVs with a range of 200 miles or more will receive the full $5,000. The incentive is offered as a “cash-on-the-hood” at a NJ dealership or showroom.

**Oregon:** The Oregon Clean Vehicle Rebate Program offers cash rebates at the point of purchase for the lease of new or used BEVs subject to certain criteria established by the Department of Environmental Quality. Rebates are $2,500 for new eligible EVs with battery capacities of 10 kWh or more and $1,500 for EVs with battery capacities less than 10 kWh, such as PHEVs. Income-qualifying households are eligible for double rebates (stacking rebates) on new vehicles, or can apply a rebate of up to $5,000 to a used EV. Businesses and governments are also eligible for up to 10 rebates per year. Electric motorcycles and neighborhood electric vehicles also qualify for smaller rebates. All EVs must have an MSRP of $60,000 or less.

**SALES-TAX EXEMPTIONS**

For auto dealers, a sales-tax exemption is easy to explain and administer, with no additional steps to take on behalf of the consumer. For the consumer, a sales-tax exemption requires no eligibility requirement and doesn’t require the consumer to provide additional cash or a higher loan upfront.

**Sales Tax Exemption Template**


**Washington:** The retail sales tax of 6.5 percent will not apply to either the sale or lease of new or used BEVs or PHEVs with a range of at least 30 miles. The vehicle must be sold or valued at $45,000 or less if the EV is new and...
$30,000 or less if the EV is used. The sales and use sales tax exemption is available up to $25,000, of the $45,000 purchase price for 2021 and is reduced by $5,000 every two years thereafter until 2025. See statute: HB 2042 – 2019/20.

**USED EV INCENTIVES**

Federal, state, and local incentives have lowered the effective purchase price of new EVs, which in turn has lowered the cost of used EVs. There are an increasing number of used-EV incentives, which can take the form of a straight rebate, a “cash for clunker” program, or a reduced charging rate from local utilities. These incentives are important to make EVs even more affordable to historically underserved communities and lower-income households. Some incentives cover both new and used vehicles, number of used-EV incentives, which can take the form of a straight rebate, a “cash for clunker” program, or a reduced charging rate from local utilities. These incentives are important to make EVs even more affordable to historically underserved communities and lower-income households. Some incentives cover both new and used vehicles.

**California:**

- The **Clean Vehicle Assistance Program** offers grants and affordable financing at the point of sale to help low-income Californians purchase a new or used EV. Grants are $5,000 for a used EV, but the used EV must be no more than eight years old with 75,000 miles or less to qualify.

- The **Clean Cars for All program** provides up to $9,500 through the California Climate Investments (CCI) to lower-income California drivers to scrap their older, high-polluting car and replace it with a new or used BEV or PHEV. The program is limited to vehicle owners residing in participating air districts who meet income and vehicle requirements. The program allows for stacking incentives with the Clean Vehicles Rebate Program if purchasing a new car.

- The **Low Carbon Fuel Standard** requires the utilities in California that have opted in to this program to offer a credit back to current and future EV drivers. The credit has ranged from $50 to $1,000 depending on the utility, and may be used for the purchase of a used EV.
• Pasadena Water and Power (PWP) provides rebates of $250 to residential customers who purchase or lease an eligible new or used EV. An additional $250 is available if the EV was purchased or leased from a Pasadena dealership. Customers participating in PWP’s income-qualifying programs may also qualify for an additional $250 rebate, for a total of $750.

Florida: The Orlando Utilities Commission provides rebates of $200 to residential customers who purchase or lease an eligible new or used EV. Applicants must apply within six months of the purchase or lease of the EV.

New Hampshire: The New Hampshire Electric Co-op offers rebates of $1,000 for the purchase or lease of a new or used BEV, and $600 for the purchase or lease of a new or used PHEV.

Oregon: Clean Vehicle Rebate Program: Low- and moderate-income households may qualify for the Charge Ahead program, which offers a rebate of $5,000 for the purchase or lease of a new or used BEV or PHEV. All EVs must have an MSRP of $50,000 or less.

Pennsylvania: The state Alternative Fuel Vehicle rebate offers $2,000 for “one-time preowned” BEVs and $1,500 for a “one-time preowned” PHEV with less than 75,000 miles.

Washington: The retail sales tax of 6.5 percent will not apply to either the sale or lease of used BEVs or PHEVs with a range of at least 30 miles. See statute: HB 2042 – 2019/20.

PUBLIC AND PRIVATE FLEET INCENTIVES
Fleets play an important role in moving the EV market forward by providing greater scale and visibility. This includes both public and private fleets ranging from light-duty to medium- and heavy-duty vehicles. Additionally, fleets provide an opportunity for early EV adoption; while high upfront costs can be difficult for individual customers to manage, fleet managers are much more interested in the total cost of ownership of their vehicles. Given the lifetime cost savings of EVs due to low and predictable energy and maintenance costs, fleet managers are much more willing to take on higher upfront costs knowing they will recoup the cost and save money in the long run. To kickstart fleet adoption, a number of incentive programs have launched to reduce risk for early adopters to create proof-of-concept applications for fleet EVs.

California:
• The Public Fleet Pilot Project (statewide): Rebate for state and local government entities for the purchase or lease of a BEV or PHEV. BEV rebates are $2,000, or in areas of a disadvantaged community, $4,500. PHEV rebates are $1,000, or in areas of a disadvantaged community, $3,500. (Reference: California Health and Safety Code 44274 and 44258)

• The Car Sharing and Rental Fleet Project (Statewide): Rebate of up to $4,500 for the purchase or lease of an EV for car sharing and rental fleets, up to 20 vehicles annually.

• Alameda County was able to capture the Federal Electric Vehicle Tax Credit, which grants a tax credit between $2,500 and $7,500 per new EV purchased. Although not popularly used aside from retail purchases of EVs, the credit can be claimed “by the seller of a qualified plug-in electric drive motor vehicle... to a tax-exempt organization, [or] government unit...” and passed onto state or local agencies.

Colorado: The Alt Fuels Colorado program incentivizes the replacement and scrappage of pre-2009 vehicles with BEVs. Funds are available to all public, private and non-profit fleets within CO. Vehicles will be funded at 110 percent of the incremental cost difference between a comparable new diesel piece of equipment and the new BEV.
**New York:**
- The **New York Truck Voucher Incentive Program** (NYTVIP) offers a voucher, or discount, for the purchase or lease of BEV or PHEV trucks, transit buses, school buses, or shuttle buses. Voucher amounts are based on a percentage of the incremental cost of the vehicle, which is the difference in cost between the BEV or PHEV and a comparable diesel vehicle, up to a per-vehicle cap.
- The **NY Vehicle Marketplace** allows state agencies and local governments to acquire vehicles, including BEVs and PHEVs, of all types and sizes (Class 1-8)—excluding school buses and transit buses—from a variety of vehicle dealers on contract under award 23166 by having the state Office of General Services (OGS) post its vehicle needs (a mini-bid) for vehicle dealers on contract to respond to. This means there are more types of vehicles and manufacturers available on contract to compete for business, resulting in competitive pricing. Some dealerships also offer lease vehicles.
- The **Municipal ZEV Rebate program** offers rebates to cities, towns, and local communities for the purchase or lease of BEVs and PHEVs for fleet use. EVs with a range of 51 miles or more are eligible for a rebate of $5,000, while EVs with a range of 10 to 50 miles are eligible for $2,500.

**HOV LANE ACCESS**
Programs that allow EVs to use highway lanes designated for high-occupancy vehicles (HOV lanes) are an important element in the suite of policies that promote vehicle electrification. HOV lane access can save drivers an hour or more a day through reduced commute times, thus serving as a powerful driver of EV purchases.

**HOV Lane Access Template**

- **Arizona:** BEVs qualify for HOV lanes at any time, regardless of the number of passengers, as long as the BEV has the alt fuel vehicle license plate. See statute: **28-2416. Alternative fuel vehicle special plates; stickers; use of high occupancy vehicle lanes; definition.**

- **California:** Legislators [extended] the HOV access perk to low-income people who buy used cars with expired decal stickers.

- **Florida:** Plug-in EVs are eligible for the HOV lane with Florida's HOV decal. Use of the I-95 express lane requires another specific decal from South Florida Commuter Services. Statute: **316.0741. High Occupancy-Vehicle Lanes.**

- **Georgia:** EVs are [eligible for the HOV lane] with the correct license plate displayed. See statutes: **Georgia Code 32-9-4, 40-2-86.1, and 40-6-54.**

- **Hawaii:** EVs are [eligible for the HOV lane] with the correct license plate displayed. See statute: **SB 2746 CD-1 A Bill for an Act Relating to Electric Vehicles.**

- **New Jersey:** EVs are [eligible for the HOV lanes on the NJ Turnpike. See statute: **New Jersey Administrative Code 19:9-1.24**

**ZERO- AND LOW-INTEREST LOANS FOR CONSUMERS**
Financing programs can help lower-income customers purchase cars. Now, some financing programs are offered solely to purchase EVs, offering low- or even zero-interest loans.

- **California:** The **Clean Vehicle Assistance Program** is administered by the Beneficial State Foundation (BSF) and offers low income Californians grants of up to $5,000 for an EV and affordable financing opportunities (<8 percent interest); including up to $2,000 for a Level 2 home charger installation for eligible vehicle purchases or a $1,000 prepaid charge card and a free portable Level 1 charger.

- **Washington:** The **EVs for EVERYONE program** is offered to Washington residents through a partnership between Plug In America and the Express Credit Union. Loans to purchase a new EV are as low as 3.24 percent, while loans to purchase a used EV are as low as 3.49 percent. Applicants also receive a free annual membership to the Plug In America toll-free support line and have optional access to an experienced EV owner as a mentor to assist in the car buying process.
Policies to Electrify Light-Duty Vehicle and Bus Fleets

Executive Orders for Fleets and Beyond
Executive orders are a powerful tool for driving transportation electrification. Governors have used executive orders to highlight and facilitate electrification, both of state-government fleet vehicles and across the transportation sector. Many executive orders establish fleet mandates and incentives requiring a fixed percentage or growing share of new vehicle purchases to be hybrid, electric, and/or alternative fuel vehicles. Other executive orders support electrification by requiring improvements in the fleet’s overall fuel economy or other mechanisms to reduce state-wide transportation emissions. Ideally, these mandates and programs focus on easing adoption barriers for battery electric and plug-in hybrid vehicles. Mayors also have issued executive orders to help push local fleet electrification.

Advocating for electrification of fleets owned or leased by states or cities is an effective way to put the importance of prioritizing clean transportation into the public spotlight and raise visibility. Because electricity is significantly less expensive than gasoline per mile, and because EVs require much less service, EVs save taxpayers money. The city of Seattle determined it would save $2 million over 10 years if it purchased 300 Nissan LEAFs instead of hybrids for its passenger vehicles, and save more than $3 million compared to gasoline vehicles.

State Fleet Mandate Template

California:
- By 2030, state entities will work with the private sector to put at least 5 million zero-emission vehicles on California roads, spur the construction of 250,000 zero-emission vehicle chargers (including 10,000 DC fast chargers) by 2025, and continue to partner with regional and local governments to streamline the zero-emission vehicle infrastructure installation process wherever possible. (Executive Order B-48-18)
- In July 2020, the California Air Resources Board passed the Advanced Clean Truck (ACT) Standard, which requires a given percentage of truck manufacturers’ sales be battery electric or fuel cell beginning with model year 2024. The policy will apply to manufacturers of at least
500 trucks annually. The ACT rule is estimated to bring 100,000 electric trucks to California roads by 2030 and 300,000 by 2035. CARB also signaled that it is firmly committed to achieving a complete turnover—100 percent—from diesel to zero-emission in medium- and heavy-duty vehicles by 2045, and earlier in certain market segments such as drayage trucks, refuse trucks, and government fleets.

**Colorado:** To accelerate the adoption of electric vehicles, Executive Order B 2019 002 mandates the creation of a transportation electrification task force to develop and implement state-wide strategies, develop a state zero-missions vehicle program, and directs the Colorado Department of Transportation to develop a plan to align transportation investments with strategies that support widespread deployment of ZEVs. Under a revised statute, the gross vehicle weight rating limits for alternative fuel vehicles are 2,000 pounds greater than comparable vehicles. This helps electric trucks be competitive with conventionally fueled vehicles given electric trucks require large and heavy batteries to meet their use case. (Colorado Revised Statutes 42-4-508 and 25-7-106.8)

**New York City:** New York City’s Executive Order 53 (2020) sets a citywide goal of transitioning the city’s entire fleet to 100 percent all-electric and carbon neutral by 2040. The order also requires the Department of Citywide Administrative Services and NYC Fleet to issue and implement a Clean Fleet Transition Plan, to be updated every two years. The order also has similar provisions for improving fleet safety and cooperation across agencies, and for improving sustainability and safety communications with other New York City public, private, and nonprofit fleets.

**North Carolina:** Executive Order 80 (2018) is a statewide commitment for North Carolina to reduce greenhouse gas emissions to 40 percent of 2005 levels and includes two transportation initiatives. First, the Department of Transportation and the Department of Environmental Quality will collaborate on a ZEV Plan to increase registered ZEVs in the state to at least 80,000 by 2025 by establishing ZEV corridors and supporting the development of EV charging equipment. Second, all cabinet agencies shall prioritize the purchase, lease, and use of ZEVs where feasible.

**Oregon:**
- All state agencies are required to lease or purchase ZEVs for at least 25 percent of new light-duty vehicles to the greatest extent feasible. For vehicle classes where ZEV procurements are not feasible, state agencies may acquire alternative fuel vehicles so long as such use is economically and logistically possible. (Oregon Revised Statutes 283.327, 283.337, 267.030; Executive Order 20-04, 2020)
- Oregon Department of Energy, Department of Transportation, Public Utility Commission, Department of Environmental Quality, and Department of Education must develop tools and provide assistance to school districts about using zero-emission bus options when replacing school buses. Similarly, ODOT, ODOE, PUC, and ODEQ must develop tools and best practices to help transit agencies when making decisions about using zero-emission buses. (Executive Order 17-21, 2017)
- Pennsylvania: Executive Order 2019-01 (2019) requires all state agencies to replace 25 percent of their light-duty fleets with PEVS by 2025 and evaluate opportunities for both vehicle-miles-traveled reduction and incorporation of new technology. Agencies must collectively reduce overall energy consumption by 3 percent per year and reach 21 percent reduction from 2017 levels by 2025. (Executive Order 2019-01, 2019)
- Rhode Island: Executive Order 15-17 (2015) requires that at least 75 percent of state motor vehicles be alternative fuel vehicles and the remaining 25 percent be hybrid electric vehicles to the greatest extent possible. By 2025, 25 percent of state motor vehicles must be zero-mission vehicles.
- Virginia: Governor Ralph Northam announced that Virginia will spend $14 million on 17 new electric buses throughout the state.
- Washington: All state agency-owned vehicles are required to use 100 percent biofuels or electricity to the extent practicable and must prioritize both the leasing/purchasing of EVs for new procurements and the use of EVs for all trips. For medium- and heavy-duty vehicles without EV model options, agencies must prioritize cost-efficient and low-emission options. (Revised Code of Washington 43.19.647 and 43.19.648; Executive Order 18-01, 2018)

**TRANSIT BUS FLEET UPGRADE COMMITMENTS**

Transit agencies across the country are committing to switch from fossil fuel powered transit bus fleets to fully electric buses, with transit authorities in 45 states operating or adopting electric buses. While the upfront costs of electric buses are higher than the cost of diesel
buses, the total cost of ownership is far lower than that of diesel or compressed natural gas (CNG) buses. Studies show electric buses are up to eight times more efficient than compressed natural gas buses. An overview of the full environmental, public health, and economic benefits of electric buses are here.

**California:** The California Air Resources Board passed the Innovative Clean Transit Rule, which sets a statewide requirement for public transit agencies to transition to 100 percent zero-emission bus fleets by 2040, with all new purchases being electric by 2029. The 200 transit agencies across the state will play a pivotal role in reducing emissions by transitioning the state’s more than 12,000 buses to zero-emission technology.

**Chicago:** The Chicago City Council passed a resolution to transition the Chicago Transit Authority (CTA) to fully electrify its bus fleet by 2040.

**Los Angeles and Southern California:** Along with adding 95 electric buses to its fleet, L.A. County Metro has committed to a fully 100 percent-electric transit bus fleet by 2030, replacing 2,200 fracked-gas–powered buses. The 2017 council motion can be found here. Transit agencies in Antelope Valley, the City of Los Angeles, Santa Barbara, Santa Monica, and San Bernardino County have also committed to all-electric buses by at least 2030.

**New York City:** A report released before the announcement by New York City Environmental Justice Alliance found 75 percent of bus depots in New York City are located in communities of color. It noted that fossil-fuel-powered buses emit air pollution linked to respiratory distress, asthma, and hospitalization for people of all ages. Soon after, the city of New York also announced its commitment to fully transition over 5,000 buses to be fully electric by 2040.

**Seattle:** The King County Metro Transit has purchased 40 battery electric buses, and plans to purchase 80 more by the end of the year. Metro Transit also completed a report detailing the feasibility of transitioning to a completely zero-emission carbon-neutral bus fleet by 2034. The report prioritizes the equitable distribution of benefits and the need to avoid negative impacts on communities overburdened by pollution in the Metro area.

## SCHOOL BUS ELECTRIFICATION POLICIES AND PILOTS

There is an emerging opportunity for the electrification of the roughly 480,000 buses that make up the US school bus fleet, of which some 95 percent currently run on diesel fuel. Not only do electric school buses offer lifetime fuel and maintenance savings of up to $170,000, they also
offer significant environmental and public health benefits over school buses powered by fossil fuels. A recent report outlined many of these benefits, including reduced greenhouse gas emissions, lower student exposure to air pollution, and even improved test scores.

One of the main challenges to deploying electric school buses is the higher upfront cost for school districts, which are typically on a tight budget, though rapidly declining battery prices will help close the gap in the near future. The highly predictable use and significant downtime of school buses opens the door for cost sharing with electricity suppliers, and electric utilities are in the early stages of piloting the use of rate payer funds to assist school districts with purchase costs as part of broader resiliency efforts whereby the vehicle batteries could be used as grid assets when buses are not in service. Additionally, through the VW settlement funds, states have access to funds from the Environmental Mitigation Trust which can be used to procure electric school buses. Currently, 29 states have either committed to or are likely to use some portion of their funds toward purchasing zero-emission buses. See the section on VW Settlement Funds for specific examples.

**Twin Rivers, California:** The Twin Rivers Unified School District Transportation Department was one of the first districts in the nation to deploy electric school buses in its fleet. In 2017, the first six of 30 buses began transporting students. The district reported the electric school buses have reduced fuel costs by about 80 percent, and it hopes to further improve the total cost of ownership by taking advantage of vehicle-to-grid capabilities once the technology is ready. The acquisition is funded in part by the California Climate Investment grant, a local utility grant, and a local carbon reduction fund. The district plans to shift to an entirely alternative fuel fleet moving forward.

**Virginia:** Dominion will partner with Virginia school districts to accelerate electric school bus procurement. Dominion will provide financial assistance to school districts to offset the additional costs of an electric school bus (and charging infrastructure) above a standard diesel school bus. In return, Dominion, using vehicle-to-grid technology, will use the electric school buses when not in use as additional energy storage to support integration of distributed renewable energy. The initial phase will begin with 50 buses, while phase two would expand the program to a total of 1,000 buses by 2025.

**White Plains, New York:** In 2018, White Plains School District began an electric school bus pilot program with five buses, which are owned and operated by National Express, the district’s contractor for student transportation. The pilot is financially supported by the New York State Energy Research and Development Authority and Con Ed. In return for Con Ed’s support to offset the purchase of the electric buses, Con Ed has the right to use the bus batteries for its vehicle-to-grid program to support the electrical grid during the summer months when school is not in session.

**USING VW SETTLEMENT FUNDS FOR ELECTRIFYING SCHOOL BUSES AND TRANSIT BUSES**

Between 2006 and 2015, Volkswagen (VW) cheated on emissions tests on 500,000 of its diesel cars in the US, which spewed up to 40 times the legal limit of pollution while driving. Pollution from these vehicles contributed to high levels of smog, which is known to cause respiratory illnesses such as asthma and other health problems. Under the VW settlement terms, the automaker must pay more than $15 billion in fines and clean air payments, including upwards of $3 billion in funds distributed among all 50 states, the District of Columbia, Puerto Rico, and Tribal governments, to help mitigate the excess pollution it caused, as well as $2 billion to be spent by Electrify America on EV infrastructure and advertising programs. The VW settlement provides a well-funded springboard for states to, among other things, replace fossil-fueled transit and school buses with clean zero-emission buses.

Every state faces the challenge of choosing how best to spend the funds granted by the VW settlement. By providing research and advocacy resources here, the Sierra Club seeks to help people and agencies advocate for the wise use of these funds, especially through the advancement of zero-emission public bus fleets. At the time of this report, there are still investment cycles remaining for the VW Settlement funding, and opportunities still exist for modifications to be made to each state’s beneficiary plan, which details how the money should be spent. States can still opt to use their funding for electric bus adoption. Below are some examples of model mitigation plans that incorporate investments in zero-emission bus fleets.
**Colorado:** The state has awarded $14 million to six state transit agencies to replace diesel-gas buses with 24 new electric buses throughout the state.

**Ohio:** The state will allocate $3 million toward an electric school bus pilot project to demonstrate the viability of electric school bus fleet technology that produces no direct emissions under all possible operational conditions.

**Rhode Island:** The state has announced that an impressive 75 percent of its $14.3 million in settlement funds will be spent on replacing 20 diesel-powered transit buses with electric zero-emission buses, and that environmental justice principles will be considered when deciding the routes of these new buses.

**Tennessee:** The state has awarded $5.7 million to three transit authorities to replace nine diesel transit buses with six all-electric and three diesel-hybrid buses. This marks the state’s second grant program funded by VW settlement funds. The first, awarded in 2019, provided $8.4 million in funding to 37 grantees to support school bus replacement projects across Tennessee.

**Vermont:** Funded by an $18.7 million share of VW settlement funds, the state will coordinate a two-year Electric School and Transit Bus Pilot Program to demonstrate the feasibility of electric buses on Vermont’s rural roads and viability as a reliable, cost-effective option. Vermont’s allocation for the pilot program was adjusted in 2019 due to updated estimates in project costs and bus quantities.

**Virginia:** The state has announced it will dedicate $20 million from the VW Trust to fund a new initiative to accelerate deployment of electric school buses. Virginia currently has approximately 3,500 diesel school buses in operation that are older than 10 years, 500 of which use engines built before the first EPA diesel-emissions standards. Public schools may be reimbursed up to $265,000 for each electric school bus, including charging infrastructure.

**Washington:** The state’s Department of Ecology announced that $12 million from VW settlement funds would be used to purchase 40 new, zero-emission electric school buses and charging infrastructure. In 2018 and 2019, the department awarded similar grants to transit agencies to purchase a total of 66 electric transit buses.
Owners of gas-guzzling vehicles have many options when it comes to choosing gas stations, but for people who drive electric cars, fueling happens differently—whether it’s at home, at work, or on the go. That’s why, as the growth of electric mobility continues to gain momentum, the need for large-scale charging networks is becoming even more pressing. Just as there are many stakeholders and policy pathways on the journey to expand EV charging and remove institutional barriers, so are there unique needs and challenges that face our communities when it comes to charging EVs. Below are several options to address them.

**EV Charging for All Templates**

**CORRIDOR PROGRAMS**

Highway corridors with access to DC (direct current) fast chargers are an important element of achieving widespread adoption of electric vehicles. Such corridors are key to enabling long-distance driving and reducing range anxiety. Legislation to create national corridor designations for electric vehicle charging was passed in 2015 to improve the mobility of EV users. The Federal Highway Administration (FHWA) was tasked with establishing these corridors to promote the build-out of a national network, ensure strategic development of charging infrastructure, and develop national signage. Since then, there have been several efforts to build out regional corridors, including:

**Nevada Electric Highway:** The Nevada Electric Highway (NEH) began as a partnership between the Governor’s Office of Energy, NV Energy, and Valley Electric Association to expand the state’s EV charging infrastructure on the route between Reno and Las Vegas (US 95). Charging site hosts are provided incentives and must install two Level 2 charging stations and one direct current fast charge (DCFC). In the second phase of the project, the site host must install two charging stations, but with the option to have both be DCFC.

---

1 Direct current fast charging refers to a high-speed electric vehicle charging station with a power output of 50 kilowatts or more.
**Northeast Corridor Regional Strategy:** Northeast States for Coordinated Air Use Management collaborated with regional stakeholders to create a Northeast corridor strategy stretching from Maine to the District of Columbia. The strategy provides guidance and recommendations to ensure a strategic integration of public and private infrastructure investments to build out a comprehensive charging network for the region.

**Regional Electric Vehicle West (REV West):** REV West is a memorandum of understanding (MOU) signed by governors from eight states (Arizona, Colorado, Idaho, Montana, Nevada, New Mexico, Utah, and Wyoming) to create an Intermountain West Electric Vehicle Corridor. Through the MOU, states will collaborate on the location and support the build-out of DC fast-charging infrastructure to create a network that will enable EV drivers to move throughout the region on major transportation corridors. The MOU was re-signed by newly elected governors in 2020 to reaffirm support.

**West Coast Electric Highway:** Led by Washington State’s Department of Transportation, the West Coast Electric Highway is a collection of projects, funding sources, and partners with a shared vision to provide DC fast chargers every 25 to 50 miles. The projects focus on Interstate 5, Highway 99, and other major roadways from British Columbia through California. Other major partners include Oregon’s Department of Transportation, a California interagency group, and Plug In BC.

**CHARGING INFRASTRUCTURE FUNDING AND FINANCING**

Rolling out a public EV charging infrastructure is a key action for EV adoption, both to enable users to drive further and to support EV access for vehicle owners who do not have access to a dedicated parking spot (either at home or work). As states and localities confront greatly diminished budgets due to the drop in revenues caused by the COVID-19 pandemic, innovative financing methods and funding sources can play an elevated role in developing charging infrastructure to support the growth of EVs. States and localities should also monitor the status of potential federal stimulus support targeting this sector, including through some of the programs described below.

**Funding**

**Alternative Fuel Infrastructure Tax Credit:** EV charging equipment is eligible for a tax credit of 30 percent, not to exceed $30,000.

**Carbon Credit Markets:** Revenue generated from programs like the Regional Greenhouse Gas Initiative could be redirected to EV charging equipment. For example, New York State Energy Research and Development Authority has used RGGI funds (PDF) to support installation of EV chargers as a part of the Charge NY Initiative. Alternatively, certifying the reduction in greenhouse gas emissions from EVs that are powered by charging infrastructure versus conventional vehicles would create a pathway for operators to generate carbon credits. Operators could then sell these credits for an additional revenue stream and improve return on investment.²

**Congestion Mitigation and Air Quality (CMAQ) Funds:** Establishment of EV chargers and related infrastructure is eligible for funding under CMAQ if the facility is publicly owned or leased.

**FHWA:** Funds from the Surface Transportation Block Grant Program and National Highway Performance Program can be used for EV chargers in association with truck parking facilities as well as fringe and corridor parking facilities. State investment banks can also use funds from these programs to offer loans and credit enhancement products.

**Office of Energy Efficiency and Renewable Energy (EERE):** The Department of Energy’s EERE has two funding opportunities for EV charging infrastructure: the Clean Cities Program and the State Energy Program. To receive funding, applicants must apply for open, competitive grants.

**Low Carbon Fuel Standard (LCFS):** LCFS programs could promote EV charger deployment by altering how operators generate credit revenues and improve investor return on charger investments, such as the introduction of capacity-based credits. Under California’s amended LCFS program, operators of EV DC fast chargers are awarded credits based on the capacity of the charger, rather than how much electricity has been supplied. In doing so, credit revenue for operators becomes significantly more predictable and reduces investor risk.

**Pooled Procurements:** Using collective bargaining power, cities, states, and private entities could participate in a group, bulk purchase of EV chargers to reduce costs. The Metropolitan Planning Council, which services the Boston metro area, completed its second EV charger group buy program in March 2019. Eight cities and towns participated, and the collective was able to secure discounts on several different types of chargers.

² For more information, see the Electric Vehicle Charging Carbon Coalition’s factsheet.
**VW Settlement Funds:** Each state may designate up to 15 percent of its allocated environmental mitigation trust funds to acquiring, installing, operating, and managing EV chargers for light duty vehicles. It should be noted these funds cannot be used to secure real estate or for other capital costs. There are 37 states that have committed to allocate the full 15 percent to light-duty EV charging infrastructure projects.

**Financing**

**(Commercial) Property Assessed Clean Energy (C/ PACE):** In most jurisdictions, EV charging equipment is eligible for PACE program financing. For example, the city of Dublin, California, has partnered with a number of organizations to offer PACE financing for electric vehicle chargers.

**Green Bonds:** While there is no single standard for “green” bonds, they all are debt issuances used to finance investments in projects with perceived positive effects on climate and the environment. Financial institutions and corporations play a significant role in issuing green bonds (in 2017, Fannie Mae was recognized as the largest issuer of green bonds in the world, issuing over $27.6 billion), but government agencies too can benefit from issuing municipal green bonds to raise funds. Transportation projects represent the second-largest sector in the green municipal market, and EV charging infrastructure should be included in future debt-financed projects.

**Loan Programs Office:** One of the biggest barriers to early deployment of EV charging infrastructure is a lack of investor confidence in new technologies with unproven business models. Loan guarantees, like those offered by the Department of Energy’s Loan Programs Office, can help reassure lenders to participate in projects and development of EV charging infrastructure. The California Capital Access Program has similar loan guarantees and encourages borrowers by offering up to a 15 percent rebate of the loan amount.

**On-Bill Financing (OBF):** OBF has been used to finance a number of energy-efficiency projects. It allows a utility to take on the upfront costs of these upgrades and is repaid on the consumer’s utility bill. Housing developers can also engage with their electric utility to spread the cost of charging infrastructure across multiple tenants. First Southwest Bank and La Plata Electric Association recently added EV chargers to their list of projects eligible for OBF.

**Revolving Loan Funds:** Typically, low-interest revolving loan funds provide a source of capital that governments can loan. In a revolving loan fund, as loans are repaid the capital is reloaned to fund new projects. Washington State’s Department of Commerce has an Energy Revolving Loan Fund, and transportation electrification projects are eligible.

**EV-READY Wiring Codes AND Ordinances**

EV-friendly Building Codes are one of the most effective and low-cost strategies for states and local governments to encourage the adoption of electric vehicles. More than half of all vehicles today do not have reliable access to a dedicated off-street parking space at an owned residence. Overcoming this charging-access shortfall requires a greater focus on expanding charging access to larger structures such as multifamily housing, workplaces, and commercial properties. Numerous studies have shown that EV-friendly building codes support this expansion and can save consumers thousands in installation costs.

A growing number of cities and states are announcing commitments, adopting building codes, and passing ordinances requiring that new homes, buildings, and parking structures be “EV friendly”—having some level/degree of the necessary hardware (panel capacity, breakers, conduit, wiring, receptacle, signage, etc) in place to accommodate EV charging.

These cities have found significant regulatory, environmental, and financial benefits from the implementation of EV Building codes. The regulatory benefits include eliminating piece-meal permitting, standardization and greater clarification as to where land uses are permitted to streamline the installation of infrastructure that serves a public purpose and captures public value in this infrastructure. Environmentally, these codes support climate action plans and carbon emission reduction goals, executive orders regarding emissions, and other environmental policies. The financial benefits are substantial, as numerous studies have shown that it is much harder and more expensive to retrofit existing buildings. A 2018 report by the California Air Resources Board describes ways to avoid retrofitting costs; these after-the-fact costs average around $7,000 to $8,000 per parking space, not including the electric vehicle supply equipment. Instead, installing EV-friendly wiring at the time of construction can be 64 to 75 percent less expensive than
post-construction installations, according to some studies. The financial benefits of EV building codes also extend to residents of multi-family housing, and to EV drivers who lack off-street parking at home, as at-home and employee charging is typically much cheaper (and more convenient) than public charging.

There are three categories of “EV-ready” wiring:

1. **EV-Capable:** “Some _____ Required” Panel capacity, breaker space, and raceways (both underground and surface mounted) are installed with the required voltage and amperage to support EV charging at each EV parking space, connecting conduit. Includes prominent signage at all EV-Capable spaces, to ensure residents/employees/tenants understand the existence of the installed (but potentially hidden) EV infrastructure.

2. **EVSE-Ready Outlet:** “Plug & Play” Provides panel capacity, installed breaker raceway and wiring (both underground and/or surface mounted), terminating in a receptacle or EVSE at the EV charging space. Depending on the specific standard, EV-Ready can support Level 1 and Level 2 charging including low power Level 2 (208/240v, 20a) Includes prominent signage at all EV-Ready spaces, to ensure residents/employees/tenants understand that the receptacle is capable of charging an EV.

3. **EVSE-Installed:** Fully operational EV-charging stations are installed, with the required electrical capacity to support them.

### EV Infrastructure Building Codes: Basic Definitions

**EV-Capable Parking Space:**
Electrical Panel Capacity and Raceway, Not yet operational; requires additional electrical work.

**EV-Ready Parking Space:**
Electrical Panel Capacity, Raceway, Conduit, and Receptacle installed, Operational, but requires a portable cord set.

**EVSE-Installed Parking Space**

NOTE THAT DISCREPANCIES EXIST IN THESE DEFINITIONS AMONG DIFFERENT JURISDICTIONS. THE USE OF “EV-READY” OR “EVSE-READY” IN SOME CODE LANGUAGE, FOR INSTANCE, MIGHT REQUIRE PANEL CAPACITY, RACEWAYS, AND WIRING BUT ALLOW THE INFRASTRUCTURE TO TERMINATE IN A BLIND JUNCTION BOX REQUIRING THE SERVICES OF AN ELECTRICIAN TO BECOME FULLY OPERATIONAL. SOME JURISDICTIONS, SUCH AS BOSTON, SIMPLY CONFLATE EV READY WITH EV CAPABLE.
CODE EXAMPLES:
Scores of code-making bodies across the US have adopted EV infrastructure building codes to encourage EV adoption. Below are some examples.

**EV Capable:**

- **International Code Council (ICC):** The ICC is currently considering changes to the International Energy Conservation Codes for 2021, for both commercial and residential construction, which set guidelines for new parking to be “EV-capable”. Changes to the new code will be available for adoption as part of the 2024 International Codes. States or municipalities typically take at least six months to decide whether to adopt the latest standards.

- **Atlanta:** The city council passed ordinance 17-0-1654, which requires that new residential homes and public parking facilities be built to accommodate EVs in the future. The ordinance requires that 20 percent of the spaces in all new commercial and multifamily parking structures be EV-Capable and that all new development of residential homes be equipped with the infrastructure needed to install EV charging stations, such as conduit, wiring, and electrical capacity.

- **Massachusetts:** The Massachusetts Board of Building Regulations and Standards adopted in 2019 a (very modest) requirement for new commercial construction to include one dedicated EV parking space in lots with 15 or more spaces.

- **Oregon:** The Oregon Department of Consumer and Business Services enacted a building code, 918-020-0380 Electric Vehicle Ready Parking, requiring new construction of parking facilities with 50 or more open parking spaces to ensure that a minimum of 5 percent of parking spaces are EV-capable for future installation of electric vehicle charging stations.

**EVSE-Ready Outlet:**

- **California:** In addition to requiring EV-Capable spaces for all new single family and duplex housing, and 10% of spaces in new multi-family housing, California’s statewide 2022 CALGreen building code also requires 5% of multi-family housing spaces to provide EVSE, and 25% of spaces to be EV Ready (defined as low-power level 2, serving a minimum of 20A/240V). Over 40 California cities have adopted various reach codes that exceed CALGreen requirements; the city of Palo Alto, for instance, passed an ordinance in 2014 requiring all new single-family residences and commercial buildings (including multifamily dwellings, mixed-use facilities, and hotels) to be EV-ready. Since January 2018, the city of San Francisco’s Electric Vehicle Readiness Ordinance has required all new residential and commercial buildings to configure 10 percent of parking spaces to be “turnkey ready” for an EV charger installation, and an additional 10 percent to be “EV flexible” for potential charger installations and other upgrades. The remaining 80 percent of San Francisco parking spaces will be “EV capable,” ensuring conduit is run in the hardest-to-reach areas of a parking garage to avoid future cost barriers.

- **St. Louis, MO:** The city’s Board of Aldermen unanimously passed EV charging ordinances 162, 163, and 181, which were signed into law in 2021. These ordinances support EV adoption by requiring new and significantly renovated buildings to install EV Ready and EVSE spaces in both single-family and multi-family housing, as well as in non-residential construction.

- **Seattle:** A law signed by Seattle mayor Jenny Durkan mandates that all new buildings with off-street parking constructed in the city have the necessary wiring to be considered “EV-ready.” This includes single family homes, multi-family housing, multiunit dwellings, and parking structures.

- **Chicago:** The city council approved the Electric Vehicle Supply Equipment-Ready, or EVSE-Ready, ordinance, which requires that new residential construction consisting of at least five units have at least 20 percent of parking spaces be EVSE-ready. For commercial properties with at least 30 on-site parking spaces, 20 percent need to be EV-ready. In addition, for all applicable properties, at least one of the EV-ready spaces must be accessible to people with disabilities. EV-ready includes either “EVSE-Ready” or “EVSE-Installed.” Required infrastructure for either standard includes the design load placed on electrical panels and service equipment to support the additional electrical demand, the panel capacity to support additional feeder/branch circuits, and wiring.

- **Boston:** The city of Boston recently passed a policy requirement that all new developments that trigger the Transportation Access Plan Agreement (TAPA) process or that are located within a Parking Freeze zone, shall have 25 percent of parking spaces be EVSE-installed, and the remaining 75 percent of parking spaces shall be EV-Ready for future installation, to the maximum extent. This policy applies to any Article 80 development that receives Boston Planning and Development Agency Board
approval after March 7, 2019, and to any development that submits a parking freeze permit application to the Air Pollution Control Commission after March 20, 2019. The policy allows for flexibility by allowing an EVSE-Installed Requirement Equivalence. Each parking spot is equal to one point and may be offset by Level 1 Chargers, Level 2 Chargers, DCFC - 50kw, DCFC - 125-150kw, EV Carshare, and Electric Bike Parking amenities. Level 2 EVSE is the baseline charger for this weighted ratio and is equal to one point per connector, which is consistent with existing EV ordinances in other jurisdictions.

**Boulder County, CO:** The Boulder Board of County Commissioners approved an amendment, Section K111.4 Electric vehicle charging receptacle outlets, to city building codes that requires EV-Ready charging receptacles for 2 percent of parking spaces in all new commercial, industrial, and multiunit residential buildings with 20 or parking spaces or additions or alterations to existing buildings that increase the total floor area of a building by either 50 percent or 5,000 square feet. [WD1][SG2][BN3]

**Honolulu:** The Honolulu City Council recently passed Bill 25, which sets EV-Ready requirements for all new residential multiunit buildings that have eight or more parking stalls and commercial properties with 12 or more parking stalls. Section C406.8 of the bill requires that at least 25 percent of parking stalls at both multiunit buildings and commercial properties are EV-Ready. For multiunit buildings all EV-Ready parking spots must be Level 1 EV-Ready, while commercial buildings must be Level 2 EV-Ready capable.

**EVSE-Installed:**

**Washington State:** The Washington Administrative Code Title 51 – WAC 51-50-0427 requires that 5 percent of parking spaces in new buildings be equipped with EV charging infrastructure in compliance with sections 427.3, 427.4 and 427.5. If the calculated parking results in a fraction, the applicant must round up to the next whole number. This statute excludes occupancies with fewer than 20 parking spots. The electrical room must be designed to accommodate 20 percent of all parking spaces with 208/240 V 40-amp.

**California:** Building codes for EVs can be found in the California Green Building Standards Code 5.106.5.3 and A5.106.5.3 Electric vehicle (EV) charging. The required number of parking spots and EV chargers varies according to the number of available spots within the parking lot. There are also stricter voluntary standards under “Tier 1” and “Tier 2” for installing electric vehicle supply equipment parking. This standard applies to new buildings in California designated as “green” buildings.

**Middletown, CT:** The city’s planning and zoning commission adopted a rule change that requires new multiunit dwellings and commercial property...
developments with 25 or more parking spaces install a minimum of one charging station or allocate 3 percent of parking spaces to electric vehicle charging (Level 2 or 3), whichever is greater. Developments requiring 70 or more parking spaces must install a minimum of two charging stations or allocate 3 percent of parking spaces to electric vehicle charging, whichever is greater.

**EV INFRASTRUCTURE AT MULTIFAMILY HOUSING**

EV drivers who live in multi-family housing (MFH, sometimes referred to as a multiunit dwelling, or MUD) should not give up hope of driving and charging EVs at or near home. Policies removing restrictions for electric vehicle supply equipment installation at MFH are on the rise, which is crucial to further EV adoption by this demographic. However, these “right to charge” policies are not enough; equitable building codes are necessary to ensure charging infrastructure is installed in MFH parking at the time of new construction, when it is least expensive, at comparable percentages to single-family housing. Equitable building codes will help to provide residents of MFH (who are more likely to be low-income and/or People of Color) with access, over time, to the myriad benefits of home-based EV charging.

**Right-to-Charge Examples:**

**California:** A MFH building, such as a community apartment, condominium, or cooperative development, must not prohibit or restrict the installation or use of electric vehicle supply equipment (EVSE) in a homeowner’s designated parking space. If installation in the homeowner’s designated parking space is not possible, the homeowner may, with authorization, add electric vehicle supply equipment in a common area for their use. Specifically, the homeowner must obtain appropriate approvals from the MFH owner or association, comply with applicable architectural standards, engage a licensed installation contractor, provide a certificate of insurance, and pay for the electricity usage associated with the EVSE. If the EVSE is installed in a common area for use by all members of the association, the common-interest development must develop terms for use of the EVSE. (Reference California Civil Code 4745 and 6713). California also passed AB 1796, which gives apartment renters with a dedicated parking space in rent-controlled units the right to install a Level 1 or Level 2 charging station for their EV.

**Colorado:** Both individual tenants and landlords of MFH can install electric vehicle supply equipment given certain restrictions in statute, but they are free from undue prohibitions from landlords and various associations, respectively.

**Florida:** House Bill 841 took effect on July 1, 2018, and allows condominium owners in MFH to install electric vehicle supply equipment at their own expense under certain conditions within the law. Condominium associations are also not allowed to prevent the construction of these spaces as before.

**Hawaii:** A similar law in Hawaii allows MFH owners to place electric vehicle supply equipment on the property provided they follow certain guidelines. It declares that property owners cannot be unreasonably restricted in their EVSE placement and that private entities cannot prohibit EVSE outright.

**Boston:** The Massachusetts Legislature, via Bill H.4069, allows the city of Boston to prevent associations from prohibiting or unreasonably restricting owners from installing electric vehicle charging stations, subject to certain constraints laid out in the statute.

**Oregon:** The Oregon Legislature passed a similar bill that allows unit owners to install electric vehicle supply equipment in their MFH without being prohibited from doing so by a condominium association, HOA, etc.

**Similar Right-to-Charge laws** have also been passed in New York, New Jersey, Virginia, and Maryland.

**STREETLIGHT AND POWER POLE CHARGING ACCESS**

One option for curbside EV charging involves using the existing electrical infrastructure provided through streetlights and power poles. Any LED streetlight uses less electricity than what the streetlight was originally equipped for, and thus has the capacity to host EV charging stations. These streetlights can host Level 1 or possibly Level 2 EV charging stations, depending on power supplied to the streetlight and the capacity on the streetlight’s electric circuit.

**Seattle:** The city of Seattle, the Woodland Park Zoo, and ReachNow installed 20 Light & Charge systems at the Woodland Park Zoo. The Light & Charge system transforms existing streetlights and parking lot lights into host sites for EV charging stations as part of the smart city network.
**Lancaster, CA:** The city of Lancaster launched the BLVD Streetlight EV Charging demonstration in 2017. The project integrates EV charging stations into five streetlights along a popular downtown boulevard.

**Los Angeles:** The city has installed EV chargers on 284 streetlights across the city and is installing chargers on utility poles as well.

**RIGHT-OF-WAY CHARGING**

Cities should begin planning to incorporate charging into the urban streetscape over the long term. This can take many forms, but most importantly, city policy should support clusters of fast chargers in highly visible on-street locations. Such charging is especially important to support ridehail drivers, taxis, and other high-mileage vehicles. In addition, these charging stations provide a familiar and reliable place for EV owners without a dedicated parking garage—such as those who live in multiunit dwellings—to charge their vehicles.

**Sacramento, CA:** In June 2017, the city of Sacramento and EVgo entered into an agreement for EVgo to build three curbside, 150kWh chargers and three 50kWh chargers in the public right-of-way. The chargers are now available for use. In 2019, the city selected EVgo to also own and operate an additional 15 charging stations on public sidewalks. To support local artists, the city of Sacramento’s Department of Public Works and the Office of Arts and Culture and EVgo are asking artists to submit qualifications to design vinyl wraps for two commission locations in midtown Sacramento, each with three curbside EV charging stations.

**Portland, OR:** One of the earliest deployments of fast charging infrastructure in a “pod” at curbside was Electric Avenue in Portland. Launched in 2011 by Portland General Electric and Portland State University, Electric Avenue now consists of four DC fast chargers and level 2 chargers located on a busy downtown street.

**Seattle:** The Electric Vehicle Charging in the Public Right of Way (EVCROW) Program was a pilot program that allowed for the installation of EV charging stations at curbside locations in the public right-of-way. The program ended December 31, 2019, with an evaluation report with key takeaways for future programs.

**New Orleans:** The City Council unanimously voted to allow EV owners to apply for permits to install chargers for personal, noncommercial use next to the curb between their home and the street—a necessity in a city where many homes do not have driveways. Some of the requirements include how much space must remain on the sidewalk for pedestrians to pass and how close the devices can be to fire hydrants. A permit is $300 with a yearly renewal fee of $100. The city ordinance is here.

**Berkeley, CA:** The city of Berkeley extended its Residential Curbside Electric Vehicle Charging Pilot project for curbside charging through December 2020. It charges applicants a processing fee of $397 and has the applicant pay for the purchase and installation of the electric vehicle supply equipment. The parking space on the street is to remain free and open to the general public.

**PROTECTING EV-DESIGNATED PARKING SPOTS**

Unfortunately, not all drivers on the road are courteous and respect and follow the signs that designate an EV charging spot for EV drivers only. If the driver of an internal combustion engine vehicle is parked in an EV-only designated spot, someone’s plan to charge up while shopping for groceries could be thwarted, and it may become hard to complete the rest of the journey. Some jurisdictions are realizing that preserving areas for EV drivers to charge their cars is an important concern and have begun implementing parking regulations for public charging stations to prevent this.

**Arizona:** Pursuant to section 28-2416, a person who is found responsible for parking a gas-powered motor vehicle within any parking space specifically designated for parking and fueling electric vehicles can be cited and subject to a civil penalty of at least $350.

**Washington State:** RCW 46.08.185 states it is a parking infraction with a penalty of $124 for any person who parks a vehicle in an EV charging station on public or private property if the vehicle is not connected to the charge equipment.

**Oregon:** ORS 811.587 states that it is unlawful to park in a space reserved for an alternative fuel vehicle refueling with the penalty of $115, equivalent to a Class D traffic violation.
The Infrastructure Investment and Jobs Act (IIJA), signed into law on November 15, 2021, is a significant initial investment in clean energy and transportation. The $1.2 trillion act provides funding across a range of clean transportation and electric vehicles areas. For electric vehicles, the IIJA makes key investments in supportive charging infrastructure, clean buses, and battery recycling and manufacturing.

**CHARGING INFRASTRUCTURE**
The IIJA allocates $7.5 billion for the build-out of a national EV charging network. Of the total $7.5 billion, $5 billion is for the National Electric Vehicle Infrastructure (NEVI) Formula Program and $2.5 billion for Community Alternative Fuel Infrastructure Grants. The NEVI program allocates preset funding amounts over five years (FY 2022-2026) for each state and is designed to achieve a uniform national network of EV chargers along interstate alternative fuel corridors. In complement, the $2.5 billion in competitive community grants is intended to fill gaps in publicly accessible electric vehicle charging along corridors and in community locations, such as parking facilities, public schools, public parks, or along public roads. While the NEVI Formula Program is specifically designed to allocate funding to state DOTs, the competitive community grants are available to states, metropolitan planning organizations, local governments, political subdivisions, and tribal governments.

**ELECTRIC BUSES**
The Clean School Bus Program established by the IIJA provides $5 billion over five years (FY 2022-2026) to cover up to 100% of the costs for the replacement of a school bus with a zero-emission or low-emission school bus. The IIJA funds the Grants for Buses and Bus Facilities Competitive Program to help replace, rehabilitate and purchase buses and related equipment and to construct bus-related facilities, including technological changes or innovations to modify low or no emission vehicles or facilities. Additionally, the IIJA helps fund the Low or No Emission Vehicle Program which provides funding to state and local governments for the purchase or lease of zero-emission and low-emission transit buses as well as acquisition, construction, and leasing of required supporting facilities.

**BATTERY RECYCLING**
The IIJA also funds a range of programs to incentivize battery recycling and improve domestic EV supply chains. The Battery & Critical Mineral Recycling Program is designed to award grants for research, development, and demonstration projects to create innovative and practical approaches to increase the reuse and recycling of batteries. The IIJA establishes the Electric Drive Vehicle Battery Recycling and Second-Life Applications Program to expand an existing Department of Energy program focused on research and development and demonstration projects for electric vehicle battery recycling and second-life applications. Additionally, the IIJA provides funding through Battery Manufacturing, Materials Processing and Recycling Grants to help ensure domestic battery manufacturing, materials processing and recycling capability and a viable North American battery supply chain.
INFLATION REDUCTION ACT (IRA)

The Inflation Reduction Act (IRA), signed into law on August 16, 2022, makes the most significant investments to date in transportation electrification. The IRA provides support for consumer vehicle purchases of new and used electric vehicles and EV charging equipment, commercial EV purchases, heavy-duty EVs, EV manufacturing, battery recycling and more.

CONSUMER AND COMMERCIAL PURCHASE INCENTIVES

- **Clean Vehicle Credit:** The IRA revises the federal EV tax credit and extends the credit to be available through 2032. The revised credit provides up to $7,500 for the purchase, finance or leasing of qualified plug-in electric vehicles. The revised credit requires the final assembly of the vehicle in North America and immediately takes effect following the date of enactment of the legislation. Starting in 2023, new MSRP and income caps will apply, new battery components and critical minerals sourcing requirements will apply, and the current 200,000 vehicle cap per manufacturer will be eliminated. Starting in 2024, a taxpayer may elect to transfer the credit to a dealer, which will enable buyers to receive the credit as a rebate at the point of sale.

- **Previously-Owned Clean Vehicles:** The IRA establishes an unprecedented tax credit that covers up to $4,000 or 30% (whichever is less) for the purchase of used clean vehicles. The used clean vehicle credit is only available to consumers who fall at or below the set income caps. Additionally, the vehicle must be under $25,000, at least two years old and sold by a dealer. Similarly to the Clean Vehicle Credit, starting in 2024, a taxpayer may elect to transfer the credit to a dealer, which will enable buyers to receive the credit as a rebate at the point of sale.

- **Commercial EV Tax Credit:** The commercial clean vehicle tax credit provides assistance for purchase of a plug-in electric vehicle for commercial use. The credit covers up to 30% of the sales price or the incremental cost of the vehicle (whichever is less.) The credit is capped at $7,500 for vehicles under 14,000 pounds and $40,000 for vehicles over 14,000 pounds. The commercial vehicle credit is available starting in 2023 through 2032.

- **Alternative Fuel Refueling Property Credit:** The IRA revises and extends the federal tax credit for EV charging equipment through 2032. For individual/residential uses, the tax credit covers 30% (up to $1,000 per unit) of the cost of the equipment. For commercial uses, the tax credit covers 6% (up to $100,000 per unit) of the cost of the equipment. Bidirectional charging equipment and 2- and 3-wheeled equipment are eligible. Starting after 2022, equipment must be placed in a low-income community or non-urban area (defined by census tract requirements.)

CLEAN HEAVY-DUTY VEHICLES

The IRA creates a new $1 billion rebate program for clean heavy-duty vehicles (class 6 and 7 vehicles only.) The rebates can be used to cover up to 100% of: incremental costs of replacing an eligible vehicle that is not a zero-emission vehicle (ZEV) with a ZEV, purchasing, installing, operating, and maintaining infrastructure needed to charge, fuel, or maintain ZEVs, workforce development and training to support the maintenance, charging, fueling, and operation of ZEVs, and planning and technical activities to support the adoption and deployment of ZEVs.

MANUFACTURING CREDITS AND SUPPORT

- **Advanced Manufacturing Production Credit:** This credit is available starting in 2023 and provides support for manufacturing and producing clean energy technologies including battery components and critical minerals. The credit amount differs depending on the exact technology. Production must take place in the U.S. or U.S. territories for the credit to apply.

- **Advanced Technology Vehicle Manufacturing:** The IRA appropriates $3 billion for the Advanced Technology Vehicle Manufacturing Loan Program. The program provides loans for re-equipping, expanding, or establishing a manufacturing facility in the U.S. to produce, or for engineering integration performed in the U.S. for advanced technology vehicles (including electric vehicles.)

- **Domestic Manufacturing Conversion Grants:** The IRA also appropriates $2 billion for grants to retool existing auto manufacturing facilities for domestic production of efficient hybrid, plug-in electric hybrid, plug-in electric drive, and hydrogen fuel cell electric vehicles. Grant recipients must provide at least 50% of the cost of the project carried out using the grant.
EV-UTILITY INVESTMENTS

Utilities have an important role to play in accelerating deployment of EV charging infrastructure, which leads to increased EV adoption and expanded access to the benefits of vehicle electrification to presently underserved market segments. Efforts to ease barriers to charging station infrastructure build-out by utilities are numerous and varied; the ones that follow offer benefits to EV owners, utility companies, and the general public.

**Charging Infrastructure Principles for Utilities and Public Officials**

Electric utilities—and their regulators—must take an active and supportive role in planning for an electric future, given the electricity grid, economic, and societal benefits of widespread transportation electrification. In particular, electric utilities are well-positioned to address infrastructure and market-education challenges.

Addressing key barriers to EV adoption and realizing the benefits of EVs will require careful guidance from utility regulators and support from state public officials. The key roles for utility regulators are to

- **support** the “EV conversation” among key stakeholders;
- **integrate** transportation electrification into resource-planning processes;
- **identify**, and, where appropriate, resolve key issues that will define utility and market roles;
- **review** and approve reasonable, no-regrets utility EV charging investment programs that are in the “public interest.”

In the EV context, the public interest should refer to programs that will integrate new electricity load to the benefit of all utility customers, be designed to increasingly rely on renewable sources of power, deploy infrastructure in locations where it will be used and useful, equitably serve all customers, and define utility and market roles to support the growth of an innovative and competitive market for EV service providers.

Defining the principles that should guide EV-Utility investment from the start can put all stakeholders on the same page, guide utilities in designing programs, and inform regulators’ review of those proposed investments. One good example is the Transportation Electrification Accord.

**The Transportation Electrification Accord** was primarily crafted by NGOs and has now been signed by more than 50 vehicle manufacturers; electric utilities; EV infrastructure and technology companies; consumer advocates; and public interest groups representing interests ranging from labor to environmental. The accord spells out high-level principles that explain how to electrify the transportation sector in a way that maximizes economic, social, and environmental benefits. The 11 principles that comprise the accord address what transportation electrification should encompass and where stations are needed. Specifically, the principles highlight the need and some of the means to intelligently integrate new electricity load with the grid. They emphasize the need to serve all electricity customers, particularly those in communities most harmed by air pollution and facing burdensome household energy costs. The principles prioritize consumer protection and open access in the deployment of new infrastructure. And they address the role that electric utilities—which are critical stakeholders—must play in moving transportation electrification forward.

More recently, environmental and consumer advocacy NGOs and the Edison Electric Institute—which represents electric utilities—put out a Joint Statement Supporting Electric Transportation. Advocates, utilities, and regulators should take advantage of both this statement and the accord as they craft their EV-utility policies and should point to these documents as evidence of broad stakeholder support for these types of programs.

**Authorizing Legislation**

State public officials also have important roles. New legislation can provide certainty regarding state utility commission authority and the role of utilities in the transportation electrification context by resolving basic legal and policy issues and/or encouraging state utility regulators to invite and approve EV programs by utilities.

Massachusetts: H4781, which was passed in 2017, authorizes electric utilities to propose EV-related investments and establishes the test that the state’s utility commission (the Department of Public Utilities) must use to review any proposed investments.

New Hampshire: SB 575 does not define the electric utility role, but it does resolve another basic issue that is important to the development of the EV charging market: It clarifies that nonutility owners or operators of charging stations are not public utilities subject to regulation by the state’s utility commission solely by virtue of operating a charging station.
California: SB 350 was signed by Governor Jerry Brown in 2015 and finds that “widespread transportation electrification requires electrical corporations to increase access to the use of electricity as a transportation fuel.” It directs the California Public Utilities Commission to order electric utilities within its jurisdiction to propose projects and programs to support electrification of California’s transportation sector in order to meet the state’s air quality targets, reduce oil use, and limit greenhouse-gas emissions.

Oregon: SB 1547 was signed in March 2016 by Governor Kate Brown and called for renewable portfolio standard changes alongside a coal phaseout, implementing demand response programs, and electrifying the transportation sector. The Public Utilities Commission’s (OPUC) adopted a rule, building on SB 1547, requiring public utilities to file plans every two years to “accelerate transportation electrification” in their service territories, and to include an analysis of the current market, existing policies and any barriers to development and adoption of electric vehicle (EV) infrastructure.

Colorado: SB 19-077 requires electric utilities (Xcel and Black Hills Energy) to submit Transportation Electrification Plans (TEPs) to the PUC by May 2020 and triennially thereafter. These plans must include “regulated activities to support widespread transportation electrification” such as physical charging infrastructure, rate design changes, incentive programs, and customer education. The process of development and approval of TEPs is a high-impact, timely opportunity to speed EV adoption across the state. The Oregon Public Utility Commission must direct electric utilities to file applications for programs to accelerate transportation electrification, including investments or customer rebates for EVSE. ODOE must also engage with utilities on how to improve transportation electrification plans and increase EVs in its service territories. ODOE must also provide technical assistance on accommodating EV loads. (Executive Order 17-21, 2017)
Utilities can also help mitigate one of the primary near-term barriers to deployment of DC fast chargers: demand charges. At low levels of utilization, demand charges (charges that are based on maximum instantaneous usage at a site) can swamp volumetric charges for DCFC, eroding the business case for installing these critical stations.

Examples of how utilities have proposed to address the demand-charge disincentive:

1. **PGE in California**: Subscription fee based on throughput of chargers plus strong time-of-use rates; no demand-charge (subscription fee acts like a modest demand charge).
2. **Southern California Edison**: Five-year demand-charge holiday; demand charges phased back in over the following five years.
3. **New York utilities**: Public Service Commission approved an off-bill demand-charge discount that declines over time and is intended to offset the disincentive to invest in DCFC while utilization rates are low.

**Utility Marketing, Education, and Outreach Programs**

A recent study from NRDC shows that EVs are driving utility rates down. In addition to helping to provide charging infrastructure, appropriate grid planning, and supportive rate design, utilities also have an important role to play in educating consumers and building market awareness about electric transportation. Utilities can have great reach and credibility with consumers. An effective outreach campaign can have multiple channels and activities, including the website, newsletters, bill stuffers, and events. Utilities should also train staff to be “EV experts” to be able to answer questions for customers as well as promote the vehicles with staff.

**Oregon**: Portland General Electric (PGE), using funding from Oregon’s Clean Fuels program, has provided $1.75 million in grants to community-based organizations to advance transportation electrification. PGE is also funding “ride & drive” events and other customer outreach.

- **Columbia River PUD** in Oregon has a variety of **EV information** on its website, including “EV facts,” benefits of driving electric, cost savings, information on tax credits and rebates, environmental benefits, and a list of available EV models.
- **Eugene Water and Electric Board (EWEB)** in Oregon, partnered with the University of Oregon and local car dealers to offer **rEUp Eugene!** This workshop provided residents with all they needed to know about EVs.

**Montana**: Flathead Electric has an “Electric Vehicle Blog” where its members can share their stories and experiences with EVs. Salem Electric included EV trivia questions in its monthly newsletter in 2019 as an interactive way to spread the word about an EV 101 and Ride & Drive the utility hosted during the summer. Several Pacific North West utilities have partnered with Forth to offer EV education at their annual customer appreciation days.

**Additional outreach activities**: Organize a ride & drive event. Ride & drive events provide participants with an opportunity to learn about EVs and to test drive in a fun and engaging setting, without having to visit an auto dealership. These events are a key component of education and outreach. A well-executed ride & drive integrates with a community event attracting thousands of people who are exposed to utility programs and can learn about EVs available locally. Ideal community events for ride & drives include farmer’s markets, sustainability-related events (e.g., Earth Day events), or classic car shows. Test drives open people’s eyes to the myriad advantages EVs offer, especially their responsiveness. Local auto dealers realize the benefits and are even more excited to participate after they experience their first ride & drive. Forth has partnered with many utilities (Puget Sound Energy, Avista, Tacoma Utilities, Portland General Electric, Pacific Power, Columbia River PUD, Eugene Water and Electric Board, and the city of Ashland, among others) in the Pacific Northwest to offer ride & drive events.

**INVESTOR-OWNED UTILITY PROGRAMS**

In several states, regulators have approved programs for investor-owned electric utilities to support the adoption of EVs, including investments in EV charging infrastructure. These include utilities installing thousands of charging stations and investing money in EV outreach and education. Well-conceived programs ensure that utility investments increase access to clean transportation options in low-income neighborhoods and underserved communities; increase deployment of EV chargers in multiunit dwellings, workplaces, fast charge locations, and other settings that are currently poorly served by the competitive market; and ensure that programs or rate structures are implemented to manage the new EV load to minimize strain on the grid and facilitate integration of renewable energy. Here are links to examples of programs or proposals to consider:


Colorado: Xcel ($102 million investment for transportation electrification will develop 20 new programs for home, multifamily, commercial fleet, and community-based charging; rebate programs; initiatives for low-income customers; and an EV school bus program.)

Oregon: Portland General Electric ($4.3 million investment in outreach and technical assistance, TriMet electric bus pilot, charging, home charger pilot, workplace and/or fleet charging, and pilot evaluations approved in 2018).

PUBLIC UTILITY PROGRAMS

Municipal or publicly owned utilities are controlled by a city or local government body that administers utility services. These nonprofit organizations are run either by public employees or by locally elected officials, as opposed to private investor-owned utilities that select their leadership via a shareholder-elected board. Around 2,000 “munis” supply power to 14 percent of the US population, varying in size from fewer than 1,000 customers in Fonda, Iowa, to around 4 million customers in the Los Angeles Department of Water and Power service area. Resources vary given the size differences between municipal utilities, although most serve fewer than 4,000 customers. Below are the best ways for municipal utilities to help increase the awareness and adoption of EVs in their service areas.

Westerville Electric Division, Westerville, OH: The city of Westerville’s Electric Division offers a rebate to offset the purchase, installation, and maintenance costs of Level 2 electric vehicle supply equipment. Single-family homes are not yet eligible for the rebate, but MUDs, hotels, offices, and retail spaces all qualify. This is important because as more people purchase plug-in electric vehicles, utilities should encourage more public charging points to allow accessible, hassle-free refueling.

City of Azusa, Azusa, CA: Azusa Light and Power offers residential customers a $150 rebate toward the purchase and installation of a Level 2 electric vehicle supply equipment, and the utility also offers an off-peak charging rate. Its website also has links to public charging stations in the area, a link to federal incentives, and links to other state-level incentives in California. While the electric vehicle supply equipment rebate is not large compared with other programs, anything municipal utilities can do to help
decrease the barriers to plug-in electric vehicle adoption is important. Even if a muni does not offer any incentives, it is good practice to provide basic information on charging stations and available incentives at the state and federal levels.

**Austin Energy, Austin, TX:** Austin Energy is a larger municipal utility that offers to cover 50 percent of the purchase and installation costs of a Level 2 electric vehicle supply equipment for qualifying customers, up to $1,200 for a WiFi-enabled charging station. The utility also offers a time-of-use charging rate and allows its customers to charge for a flat rate across its “Plug-In EVerywhere” charging network.

**Madison Gas & Electric (MG&E), Madison, WI:** MG&E is another larger municipal utility and features its “Charge@Home” program at the center of its website’s home page. Making it simple for consumers to navigate a website is preferable to burying plug-in electric vehicle information in multiple tabs on a clunky web interface. MG&E will install a Level 2 charger at no cost to the homeowner, who then only has to sign up for a time-of-use rate and pay a $20/month charge on top of existing electrical fees. As noted on MG&E’s website, utilities should want to invest in EV programs because it gives them valuable information on how to best manage plug-in electric vehicle charging as the market expands.

**Roanoke Electric, Aulander, NC:** Roanoke Electric, a Touchstone Energy electric cooperative utility, has recently launched its debut EV Pilot Program. The program provides EV owners a special discount rate to charge their vehicles. The rate program is a flat fee of $50 a month and will provide EV drivers up to 1,500 miles of range. Participants can also opt to have charging stations installed at their home — about a $1,700 value. Roanoke also offers a $3,500 rebate for Nissan LEAFs and low-interest loans for EV purchases.

---

**USING VW SETTLEMENT FUNDS TO GROW EV CHARGING NETWORKS**

As mentioned in the Electrifying Vehicle Fleets section, the Volkswagen settlement provides tens of millions of dollars in funds that are available for states to build new—and expand existing—charging networks. Every state has the option of investing a maximum of 15 percent of its settlement funds in building out EV charging networks, and at least 49 states have elected to do so.

Increasing EV adoption will require significant investment in EV charging stations. Experts have identified key areas where adding charging stations will accelerate EV adoption, such as apartments and condominiums, workplaces, and highway corridors. Certain states have outlined plans to install charging stations in a variety of neighborhoods, including underserved communities and areas that endure the greatest harm from air pollution.

**Colorado:** The state’s final plan carves out 15 percent of funds ($10.4 million) toward EV charging along interstate corridors and also ensures environmental justice communities will have equal access in the installation plan. Charging-station placement will also be based on major “points of interest” such as grocery stores, malls, and landmarks.

**California:** The state has committed 35 percent of the funds allocated for charging stations to be invested in disadvantaged communities.

**Washington, DC:** Will prioritize investment that benefits areas of the city that bear a disproportionate share of the air pollution burden. These regions were determined by looking at asthma rates in the district and underrepresented neighborhoods as defined by income levels.
EVALUATING VEHICLE REGISTRATION FEES

Unfortunately, additional annual registration fees for EV drivers, that are sometimes far above the equivalent of what drivers would pay for gasoline taxes, are on the rise. Before 2017, fewer than 10 states had EV registration fees. Currently, at least 26 states have enacted EV fees, with the highest set at $248 annually. Numerous other states are currently considering their own proposals for other EV fees, of which seven would double over time. These fees are an impediment to widespread EV adoption and add to the already higher upfront cost of EVs.

Lawmakers who support EV registration fees often approach them in the same way, as a tool to make up for the lost revenue from the gasoline tax, since EVs use less or no gas compared with their counterparts. In fact, these annual fees are often more costly per year than what drivers of fossil fuel-powered vehicles pay in gas taxes. Moreover, given that EVs are currently a very low percentage of the overall fleet, the amount of lost revenue reclaimed is very small. The transportation system is in need of a larger, more sustainable funding stream than the gasoline tax, which accounts for the bulk of funding for the system, and many states are looking to develop wholly new approaches that can address the need for revenue alongside concerns for equity and efficiency and meet state goals for electrification.

WHY IS AN ANNUAL REGISTRATION FEE THE WRONG SOLUTION TODAY?

- Many of the states where EV fees are enacted have been shown to be punitive. EV drivers are being forced to pay double and even triple the rates of what drivers of gas vehicles pay in gas taxes.
- We should be incentivizing the switch over to cleaner vehicles to combat climate change rather than preventing or penalizing that switch. These fees prevent further adoption of EVs—especially for low-income and underserved communities.
- EV registration fees in this current market do little to solve our transportation funding shortfalls. States that have enacted and collected EV fees still have huge shortfalls in revenues for transportation related infrastructure and costs. A recent analysis by Consumer Reports shows that EV fees will not make a dent in declining revenues, generating only an average of 0.04 percent of current state highway funding, which will only increase to 0.3 percent of state highway funding by 2025.
- All drivers should be paying equitably to infrastructure projects and road usage. In fact, EV drivers already do pay. The gas tax is only a portion of revenues collected by a state for building and maintaining roads. EV drivers
already contribute to these purposes through other funding streams. Other sources of funding for road maintenance and construction include registration fees, tolls, sales tax, and many other sources of tax revenue earmarked for highway funding, which are also paid by EV drivers. In addition, in most states, EV drivers are already paying a variety of taxes on the additional electricity they use to charge their vehicles.

For more information and talking points, see the PIA factsheet.

**Reduced Registration Fee Template**

**STATES WITH WAIVED OR REDUCED VEHICLE REGISTRATION FEES FOR EV DRIVERS**

While some states have increased EV fees, at least a few have gone the other direction and have reduced fees to provide an additional incentive and signal to the market.

**Connecticut:** Offers reduced registration fees: $80 for a passenger car; $38 for an EV passenger car. (Reference Chapter 246 Sections 14-31 and 14-49 of General Statutes of Connecticut)

**Vermont:** The registration fee for electric-powered vehicles is $74 for one year, or $136 for two—compared with what conventional vehicles pay: $132 for one year, or $242 for two. In 2016, Vermont’s Agency of Transportation released a study of whether it would be fiscally effective to charge EV owners a higher registration fee. Leaders have recommended refraining from an EV fee until EVs constitute at least 15 percent of the state’s vehicles.

**Oregon:** The state has launched a road use pilot program, OReGO, that will charge vehicles on a per-mile basis. While the state began charging EVs and other fuel-efficient vehicles higher registration fees in 2020, EV owners that opt into the OReGO program will pay the same registration fee as vehicles with less than 40 MPG. Otherwise, it is $187 to register an electric vehicle every two years; $113 for vehicles with a 40+ MPG; $103 for 20-39 MPG; and $98 for 0-19 MPG.
PRIORITYING EQUITY AND EXPANDING ACCESS

Though EV deployment has increased in recent years, low-income communities and communities of color overburdened by pollution encounter the strongest barriers to EV adoption. EVs are much more affordable than gasoline-powered cars after factoring in lowered maintenance and fuel costs, but the up-front price tag can still be larger than the price of gas-powered cars. For low-income and many moderate-income families, the recent federal tax credits don’t fully address the economic barrier that many people face when buying or leasing their next car. Additionally, many low-income individuals are not able to access tax credits because they don’t have the tax liability. Cash rebates and vouchers tend to be more useful and accessible to low and moderate income drivers rather than tax credits.

Overburdened communities also face charging-access challenges. Multiunit buildings often have no dedicated charging spaces or access to electricity. Renters may lack off-street parking, or may encounter resistance from their landlords when seeking to install a charger.

Overburdened communities typically experience more severe health impacts from vehicle tailpipe emissions because they’re often located near major roadways and transportation hubs. These emissions increase the risks of asthma, cancer, and other pollution-related illnesses. For a mass transition to clean vehicles to happen, they will have to be adopted by and made affordable for low-income communities and communities disproportionately impacted by vehicle pollution. States, cities, and utilities should adopt programs that increase electric transportation for all communities because everyone deserves to breathe clean air and access clean transportation choices, regardless of income, race, or location.

REBATES FOR LOW-INCOME DRIVERS

**California:** The [Clean Vehicle Rebate Program](#) provides a $2,500 rebate (in addition to the standard incentive) for low and moderate income buyers. The [Clean Vehicle Assistance Program](#) helps lower-income residents finance a used or new PHEV or BEV. The programs offer financial literacy training, provide point-of-sale price buy-down opportunities of up to $5,000 and affordable financing opportunities. Additional support includes up to $2,000 for a Level 2 home charger installation for eligible vehicle purchases or a $1,000 prepaid charge card and a free portable Level 1 charger. [SB 1275](#) directs the California Air Resources Board (CARB) to create equity programs that increase access to and use of EVs among low- and moderate-income individuals. For example, rebate payments to low-income consumers are prioritized through the [Clean Cars 4 All Program](#). Through CARB, the Community Housing Development Corporation has a Transportation Program that serves low-income residents in six Bay Area counties by providing a [vehicle-financing option](#) for the purchase of a used hybrid electric vehicle, plug-in hybrid, EV, or fuel cell electric vehicle.

**Oregon:** The state’s [Clean Vehicle Rebate Project](#) provides low and moderate income buyers with a $5,000 Charge Ahead rebate for new or used plug-in electric vehicles. Buyers may be able to stack Oregon’s Standard Rebate.

**Pennsylvania:** The Department of Environmental Protection offers $750 for a one-time preowned alternative-fuel vehicle through its [Alternative Fuels Incentive Grant Program](#). Qualifying low-income individuals are eligible for an additional $500 rebate.

**Vermont:** Burlington Electric Department offers a $1,200 rebate to its customers, as well as an additional $600 and $300 for moderate-income consumers buying battery electric vehicle and plug-in hybrids, respectively.

**EV CAR-SHARING PROGRAMS**

**California:**
- [Miocar](#) is a 100% EV car sharing service available in Richmond, Stockton, and Tulare/Kern County. The service is available to anyone over 21 years of age with a valid driver’s license, relatively clean driving record and a valid credit, debit or bank card.
- [BlueLA](#) is a similar program geared toward low-income residents. Members are not required to return the vehicle to the same place they picked it up. This means working families can pick up an EV from near their home and drop it off near a public transportation hub, making the program more flexible and convenient. It’s an excellent example that demonstrates how a community-invested car-sharing program can increase the mobility of underserved communities in a successful and sustainable way.
- [Gig Car Share](#) works in partnership with the city of Sacramento and Electrify America to provide hundreds
of free-floating Chevy Bolts in the city. Through an app, users can find a car near them, unlock it, use it, and park it in any approved parking space that is listed.

**Missouri:** The SilVERS program provides shared electric vehicles for social service agencies in St. Louis, cutting down on fleet expenses for agencies. The program provides non-emergency rides to elders and distributes food to homebound seniors across the city.

**Oregon:** The GoForth carshare aims to provide access to affordable shared EVs at affordable housing locations across the country. A Pacific Northwest pilot of roughly 15 cars will soon expand into 8 nationwide metropolitan areas. This project builds on the successes of the CEV pilot and rural CRuSE Project, both in Oregon. A focus on accessibility includes apps published in multiple languages, intentional customer service to reduce technology barriers, and rates of only $4 per hour.

**Minnesota:** Rideshare provider HOURCAR is expanding to offer a Multifamily EV Carshare Pilot Project. The pilot will add 50 all-electric vehicles. The program places new EV charger hubs at multifamily complexes around the Twin Cities metropolitan area, especially at affordable housing sites. The project aims to increase electric mobility options for residents at income levels that have been traditionally underserved while also decreasing barriers to building out electric vehicle charging stations at multifamily dwellings. Any member will be able to use the cars placed at these sites by reserving a car in advance for a trip length of up to three days. When finished using the vehicle, simply return the car back to where you got it and plug it back into the Level 2 charger provided on site.

### ELECTRIC MICRO-MOBILITY

Micromobility transportation is the use of lightweight vehicles such as bicycles or scooters, which may be borrowed as part of a rental program offered by a city or company in which people rent vehicles for short-term use within a city. These vehicles could also be self-purchased, where the user owns the vehicle itself and uses it for shorter commutes in lieu of other transportation alternatives.

Currently, there are 80 e-bike incentive programs that are active, have been proposed, or completed across the U.S. and Canada, according to a tracker maintained by Portland State University’s Transportation Research and Education Center (TREC). Several of these incentive programs also mean that electric scooters also qualify.

### CHARGING ACCESS IN UNDERSERVED COMMUNITIES

**California:** CARB’s Clean Cars for All and Clean Vehicle Assistance Programs. As part of these two programs, CARB offers an additional $2,000 for the purchase and installation of a Level 2 charging station. Clean Cars 4 All is focused on districts with high pollution.

**Northern California:** The Empower EV program offers income-eligible households up to $2,500 in financial incentives to install a Level 2 charger. The program extends to qualifying customers in single-family households who have recently purchased or leased an EV within six months prior to applying to the program. EV drivers can get up to $500 for a Level 2 charger and up to $2,000 per single-family household for panel upgrades completed by licensed electricians.

**San Diego:** The San Diego Gas & Electric (SDG&E) Power Your Drive Program has installed more than 3,000 charging stations at 255 locations, which include workplaces, multifamily dwellings, and underserved communities. SDG&E pays for the EV stations and installation; the site host pays a one-time participation payment: $630/port for workplaces, $235/port for multifamily dwellings, and $0 for underserved community installations.

**Colorado:** Charge Ahead Colorado provides grant funding for community-based Level 2 and DC fast-charging (DCFC) electric vehicle charging stations. The objectives of Charge Ahead Colorado are to improve air quality, reduce transportation emissions and increase adoption of electric vehicles across Colorado. Level 2 incentives range from $6,000-$12,500 and DCFC incentives range from $35,000-$50,000. A $1,000 enhanced incentive for disproportionately impacted communities. A 10%-20% match is required for all projects.

**Austin, Texas:** The Austin Energy Multifamily Charging program helps underserved communities by targeting owners of multifamily dwellings, which house more than 40 percent of the city’s population. Under this program, Austin Energy provides a rebate of up to $4,000, or 50 percent of the cost, to install approved Level 2 (240V) charging stations and/or Level 1 (120V) outlets. The utility also provides rebates up to $15,000 to hosts who want to install a DC fast charger.
CONSUMER EDUCATION AND PROTECTION

EV PROCLAMATIONS AND DRIVER BILL OF RIGHTS

EV Proclamations: One of the easiest ways to show support for EVs is through a proclamation or resolution that emphasizes their benefits. These proclamations or resolutions can be adopted at the local, city, or state level. These actions are strong tools to continue building momentum for the transition to EVs and to show which public officials will take a stand by signing on. Here is a link to an example.

EV Driver Bill of Rights: The switch to driving an electric vehicle is a lifestyle switch. The vehicle uses different technology than a gas vehicle and owning the vehicle presents different challenges and opportunities. For these reasons, consumers need to be assured that they have certain rights when it comes to driving an EV. These can be summed up by a resolution called an EV Driver Bill of Rights. A resolution does not hold the force of law, but represents the optimal guidelines for specific EV policies and on specific EV issues. However, the resolution can instruct state or local agencies to adopt policies that do have the force of law and comply with the intent specified in the EV Driver Bill of Rights.

A sample EV Driver Bill of Rights could include sections about the consumer purchase experience, the consumer charging experience, and the consumer ownership experience.

RIDE & DRIVE EVENTS

Ride & Drive Events: Nothing gets people more excited and sold on the idea that an EV could work for them than a ride & drive event. These opportunities give people the chance to kick the tires and check out EVs for themselves, so they can see just how easy a transition it is.

The annual National Drive Electric Week events, and the Drive Electric Earth Day events, presented nationally by the Sierra Club, Plug In America, and the Electric Auto Association, alongside with many other local partners, allow people to organize their own pro-EV events. These might include parades, an EV showcase at existing festivals, or just an event where people can swap EV stories with neighbors at a driveway party. The best events include opportunities for test drives as well as for public officials to attend and announce new EV policies. Many drive electric events aim to combat the stereotypes and myths often associated with EVs and EV drivers, and work to promote...
EVs in lower-income and more diverse communities that face higher barriers to EV adoption.

During times of social distancing guidelines, virtual EV educational events are a good and necessary backup.

OPEN ACCESS AND INTEROPERABILITY

States must resolve basic issues related to access, payment, and pricing at EV charging stations in order to support current and future EV drivers. This is particularly important in a world with an ever-increasing number of EV service providers who offer varied models for access and pricing. To provide EV drivers with a positive charging experience, public officials should set basic ground rules for charging-station access, payment options, and pricing transparency.

“Open access” is the ability to get a charge at any public charger, including Level 1, Level 2, and DC fast charging. This means that the public charging station is not locked behind a gate or wall but is essentially open for access by the public. Open access also means that one or more methods of payment are available to enable the charge to begin, for example via a credit card swipe or a mobile app.

Electric vehicle drivers should never be stranded at a public charging location where they cannot actually charge. Pricing transparency is the clarity of price of a charge when the EV driver connects to the charger, including any roaming fees or demand charges. The price should be available through online mapping applications to help drivers select a charging station. Front-end interoperability is a key principle for the entire charging infrastructure ecosystem. Currently, many companies have their own card or key, which means drivers must either join multiple “clubs” or risk being unable to charge; this should be remedied.

Providing mapping data is another key criterion for consumer protection. All electric vehicle service providers should provide mapping data for charging locations, including costs for charging (both in and out of network).

California: SB 454 created the Electric Vehicle Charging Stations Open Access Act. Regulations for the legislation were adopted by the CA Air Resources Board in June 2019.

Massachusetts: Chapter 448 of the Laws of 2016 included some provisions on open access and prohibitions on subscription fees for public charging stations.

New Hampshire: SB 575 prohibits an owner or operator of a charging station from requiring a membership or subscription fee for use of a charging station, requires that charging stations support multiple payment options, and mandates reporting of charging-station location and other data to the Department of Energy’s Alternative Fuels Data Center.

UNIFORM SIGNAGE REQUIREMENTS

There is a critical need for charging station signage, from highway visibility down to the last several hundred feet around a station. Even if charging-station locations are noted on smartphone mapping tools, car navigation systems, and web-based maps, the stations can still be challenging to locate because the physical hardware is not that large. Directional signage installed on streets near charging stations will aid navigation and also help to reduce EV driver “range anxiety.” A sample template to use is linked here.

Federal: The federal government provides guidance for EV signage through its Manual on Uniform Traffic Control Devices, but it is often up to state transportation agencies to decide whether to use the signs and how to implement the policy guidelines. For highways that have been designated as Alternative Fuels Corridors, there is specific guidance on the design and appropriate use of signs. States designating an Alternative Fuels Corridor must also use appropriate signs in advance of each exit that has charging infrastructure and on the exit ramps as well as provide “trailblazing” signs further along the route to the charging site. A corridor-designation sign alone is insufficient. The Federal Highway Administration also provides guidance for standardized parking signs close to the EV charging station.

West Coast Green Highway: A standardized symbol to mark public charging stations along major highways has been adopted in Washington, Oregon, and California. Standards for local street signs to indicate charging-station locations, parking signs, and pavement markings are also specified.

Washington: RCW 46.08.185 details the charging-station signage required, as well as the monetary penalty for parking a gas car in the charging spot. Charging-station signage must also meet the requirements in RCW 47.36.030.

California: The California Health & Safety Code, Division 26, Part 5, Chapter 8.7, Section 44268.2 requires that charging stations be labeled in accordance with Part 309 of Title 16 of the Code of Federal Regulations. The PEV Collaborative has also proposed recommendations for charging-station signs and accessibility.
POLICIES FOR BATTERIES AND BATTERY RECYCLING

While the batteries in EVs are typically under warranty by the automaker for eight years, they can last anywhere from 15 to 20 years or longer without losing much capacity to hold a charge, depending on how the vehicle is driven and charged. However, it is important to establish the foundation for strong battery recycling programs and policies now.

- Currently, S 3356, the Battery and Critical Mineral Recycling Act of 2020, is an active bill before Congress. This bill would call for the Department of Energy (DOE) to award multiyear grants to eligible entities for research, development, and demonstration projects to create innovative and practical approaches to increase the reuse and recycling of batteries in EVs. In addition, the bill would establish a program at the DOE to award competitive grants to states and local governments to assist in the establishment or enhancement of state-based battery collection, recycling, and reprocessing programs. Finally, the bill would also instruct the EPA to develop best practices for the collection of batteries that may be cost-effectively implemented by states and local governments, and would create a taskforce that would develop an extended battery producer responsibility framework.

- The California Air Resources Board will establish the Zero-Emission Assurance Project (ZAP) to offer rebates for the replacement of the battery or other related vehicle component for eligible used EVs. Rebates will be limited to one per vehicle, and applicants must be at or below 80 percent of the statewide median income. Rebates will be available through July 31, 2025.
SOLUTIONS TO BARRIER OF AUTO DEALERS SELLING EVS

The Sierra Club’s Rev Up Electric Vehicles report highlighted the hypocrisy of the auto industry—that the automakers and dealers are still barely making an effort to manufacture and sell EVs—and that consumers interested in EVs are not receiving vital information at the dealerships about charging, incentives, and other related technology. Training auto dealers to sell EVs is one of the remaining barriers to greater EV adoption. EVs take longer to sell because customers have more questions about the vehicles—and in auto sales at dealerships, where pay is largely commission based, the time it takes to sell a vehicle matters immensely. Offering an incentive to dealers to sell EVs helps to overcome this hurdle. Providing training and certification for dealers on EVs is another way to overcome this barrier. As more cars are sold online via services such as Carvana, and cars like EVs require little maintenance and service compared with gas cars, auto dealers will need to modify their business models.

PlugStar: This training platform performed by Plug In America, the voice of the EV consumer, can be provided online or in-person to auto dealers. Qualified Plug In America staff teach the auto dealers about the EV battery, how to charge, how to access charging stations, and how to answer questions consumers might ask. After the training, at the request of the auto dealers, Plug In America will also coordinate a ride & drive for local customers to experience driving electric, directly linking the customer to the trained dealer. In addition, Plug In America will connect the dealer to the local utility to ensure the dealer is aware of any incentives, programs, and charging rates available through the utility. At the request of the auto dealer, Plug In America also provides a toll-free support line, online shopping assistant, customized dealer websites, and other resources.

Madison Gas and Electric Dealer Program: The Dealership Rewards program offers a $50 gift card to each dealer who connects Madison Gas and Electric with customers in their service territory who are interested in purchasing an EV. The customer must submit information via an online form. In addition, the utility tracks dealership activity, including the greatest number of qualified leads, highest EV sales and event participation. The winning dealership receives a social media advertising campaign valued up to $1,500.
POLICIES FOR MEDIUM- AND HEAVY-DUTY FREIGHT

Though they make up just five percent of all the vehicles on the road, trucks (vehicles in classes 3-8) account for 25 percent of total transportation pollution. While there have been great strides in the production and model availability of light-duty passenger vehicles, the manufacturing and deployment of freight vehicles is just starting to take off. Automotive manufacturer commitments to address the lack of model availability (along with significant orders from companies such as FedEx and Ikea) suggest that EV market penetration will continue, particularly as upfront costs fall and the lower total cost of ownership is realized. The 2020s will be a crucial decade in which adoption patterns will largely determine how quickly the nation can reduce oil dependence and associated emissions. Policymakers have a key role to play in addressing the high upfront vehicle costs, developing the necessary charging infrastructure, and supporting improved charging infrastructure and costs.

Multistate Medium- and Heavy-Duty Zero Emission Vehicle MOU: Recently, governors from 15 states and the mayor of the District of Columbia released a joint memorandum of understanding on their commitment to truck electrification and eliminating toxic air pollution from medium- and heavy-duty trucks and buses by 2050. The states joining this effort are California, Colorado, Connecticut, Hawaii, Maine, Maryland, Massachusetts, New Jersey, New York, North Carolina, Oregon, Pennsylvania, Rhode Island, Vermont, and Washington, as well as the District of Columbia. The new MOU calls for 30 percent of new truck and bus sales to be zero-emission by 2030, and 100 percent to be zero-emission by 2050.

Advanced Clean Trucks (ACT) rule: The California Air Resources Board (CARB) unanimously approved a first-in-the-nation standard that will deliver zero-emission trucks to California. The ACT rule requires manufacturers to produce...
zero-emission medium and heavy duty vehicles (Class 2b-8) and sets sales requirements through 2035. By including large pickup trucks, delivery trucks and semi trucks, the ACT Rule will help transform the entire freight industry. Currently, California, Massachusetts, New Jersey, New York, Oregon, Vermont, and Washington have adopted the ACT rule, while Colorado, Connecticut, and Maine are in the process of adopting these rules.

**Heavy Duty Omnibus (HDO) rule:** CARB also adopted the HDO rule, which sets pollution controls on medium and heavy duty vehicles and lengthens the useful life and emissions warranty of heavy-duty diesel engines. The HDO rule complements the ACT rule, since diesel trucks will continue to be sold in the interim. The HDO rule would begin in 2024 and by 2027 would require 90% reduction in NOx emissions from diesel trucks. Thus far, California and Oregon have adopted the HDO rule, while Colorado, Connecticut, Massachusetts, New Jersey, New York, and Washington are in the process of adopting or considering the rule.

**Large Entity Reporting Fleet Reporting Requirement:** Under the ACT rule, there is a separate one-time fleet reporting requirement for fleet owners. Fleet reporting data are critical to tracking progress of fleet transition to zero-emission trucks and they allow states to identify areas with high rates of freight traffic and, consequently, diesel pollution, which allows states to target medium and heavy duty vehicle policies to the communities that need relief most.

**Carbon Credit Markets:** States with carbon credit programs, such as California’s Low Carbon Fuel Standard and Oregon’s Clean Fuels Program provide an additional revenue source for fleets looking to electrify. Fleet charging infrastructure can generate credits for charging their vehicles, which can then be sold on the market. This revenue can be passed along to fleets, helping them to justify higher upfront costs by realizing the lower total cost of ownership of electric vehicles sooner. For example, a single transit bus in California can generate about $10,000 in credit revenue annually.

**Reduced Emissions Zones:** The Port of Los Angeles Clean Truck Program (CTP) successfully reduced air pollution from harbor trucks by over 90 percent and three years ahead of schedule. When the program started in 2008, the CTP banned all pre-1989 trucks. The program also set in place a progressive ban on all trucks that did not meet 2007 emission standards by 2012. The current iteration of the CTP bans all trucks older than model year 2013 from signing up with the Port Drayage Truck Registry, which is required for port entry. The Clean Air Action Plan Update in 2017 sets targets for the transition to zero-emission terminal equipment by 2030 and on-road trucks by 2035. The port has received almost $80 million in grant funding from the California Energy Commission and CARB to pilot six projects demonstrating zero-emission equipment.

**HD Rate Design:** Fuel cost savings by shifting to electric vehicles are crucial to make electrification worthwhile for fleets and commercial operators. To help operators achieve these fuel savings, utilities should design electricity rates to remove uncertainty and facilitate adoption. Ideal rates will typically be transparent and predictable, include time of use rates, and reduced or removed demand charges. For example, Southern California Edison has three different EV rate designs for business customers based on their needs.

**Truck Replacement Program (TRP):** New Jersey’s TRP is funded by CMAQ and the EPA’s Diesel Emission Reduction Act. It provides grant funding for the replacement of up to two trucks per entity. Trucks must be diesel-fueled and older than model year 2003. The fund provides up to 50 percent of the cost of a new truck or a maximum of $25,000, whichever is less.

**Voucher Incentive Programs:** Voucher programs intend to lower vehicle costs at the point of purchase, and offer funds on a first-come, first-served basis. Approved vendors apply for vouchers and deduct the voucher amount from the purchase cost. Once the vehicles are purchased, the vendor submits the paperwork and is reimbursed the voucher amount. The California Hybrid and Zero-Emission Truck and Bus Voucher Incentive Project (HVIP) and the New York Truck – Voucher Incentive Program (NYT-VIP) both offer vouchers to assist with electric truck procurement. HVIP is funded by the cap-and-trade dollars from California Climate Investments, while NYT-VIP is jointly funded by CMAQ funds from the New York State Department of Transportation and VW Settlement funds from the New York State Department of Environmental Conservation.
POLICIES FOR TRIBAL GOVERNMENTS

EVS AND EVSE ON TRIBAL LANDS

Members of Tribal communities and Tribal Authorities face similar obstacles to accelerating the adoption of electric transportation, including the higher upfront costs of purchasing EVs, as well as a lack of available charging infrastructure. Financing programs from the federal government and a number of state governments can reduce the capital costs of installing infrastructure, as well the upfront costs of purchasing EVs, with loans, grants, tax credits, and tax rebates.

FEDERAL FUNDING OPPORTUNITIES

Department of Energy: Vehicle Technologies Office Grants

In 2021, a Funding Opportunity Announcement (FOA) was issued from the Department of Energy’s Vehicle Technologies Office for the deployment of “Low Greenhouse Gas Vehicle Technologies”. Native Sun Power Development, a Native-led nonprofit, was awarded $6.67 million for a $21 million Upper Midwest Inter-Tribal Electric Vehicle Charging Community Network. This public-private partnership will equitably deploy EV charging stations in multi-unit dwellings, and rural and underserved Tribal communities across 23 Native Nations, including 52 education and outreach events over three years, reaching over 10,000 attendees. Native Sun is partnering with the Standing Rock Renewable Energy Authority, a public power authority for the Standing Rock Tribe, and several other organizations to install around 120 charging stations—including 59 “fast-charging hubs”—and purchase 19 EVs for use by Reservation entities.

Federal Transit Authority: Low/No Emissions Bus Discretionary Program

Tribal governments are eligible to apply for the Federal Transit Administration’s Low/No Emissions Bus program, which offers grants for acquiring zero- and low-emission buses, as well their necessary infrastructure and facilities, and even workforce development. In 2022, the program had $1.66 billion in available funding for state, Tribal, and local entities, and eligible bus projects require a 10% match. In 2022, the Yurok Tribe was awarded $1.28 million to build a new bus facility with electric bus chargers. Prairie Island Indian Community was awarded $1.6 million to purchase battery electric buses, charging infrastructure, and to provide workforce training for maintenance of the buses and chargers.

In 2021, the Salt River Pima-Maricopa Indian Community’s Salt River Transit received $611,000 to replace diesel-powered buses with battery-electric buses and install charging stations for them.

In 2018, the Cherokee Nation received $1.3 million for a $1.7 million project to acquire electric buses and chargers.

Federal Highway Administration: Tribal Transportation Office

The Federal Transit Administration’s Tribal Transit Program (TPP) provides grant opportunities for Tribal governments. The Tribal Transit Competitive Program has made available between $5 and $10 million every year since 2014. Last year, the Upper Mattaponi Indian Tribe was awarded $750,000 for the purchase of electric vans and charging equipment. In 2021, the Yocha Dehe Wintun Nation was awarded $612,000 to purchase electric vehicles and charging infrastructure.

Bipartisan Infrastructure Law’s Transportation Funding Opportunities for Tribal Nations

Tribal governments and communities are eligible for the new funding opportunities as a part of the Bipartisan Infrastructure Law. The Charging and Fueling Infrastructure Program, which supports the deployment of EV charging infrastructure with $2.5 billion to be allocated between FY2022 and FY2026, will be dispersed via a competitive grant process. Funding from the Charging and Fueling Infrastructure Program can be up to 80% of project costs; funds from TTP may be used to meet match requirements.

Other Federal Funding Opportunities

Funding assistance for EV adoption on Tribal lands tends to fall under programs aimed at rural electrification and clean fuel utilization. A full list of rural EVSE funding opportunities, broken down by qualified recipients, can be found in the Department of Transportation’s Rural EV Infrastructure Funding Matrix.

State Funding Opportunities

Many state EV programs are made available to multiple entities within the state, including the local Tribal governments. While many state incentive programs are made available to state and local entities, or may require projects be in disadvantage or underserved communities, eligibility requirements should look to explicitly identify Tribal entities as eligible recipients when designing new programs and updating existing ones, as many programs...
are ambiguous whether Tribal governments and entities are eligible under other eligibility definitions.

- **Maine’s EV Rebate** is available to individuals, businesses, governmental, and tribal entities within the state, and can receive up to a $7,500 rebate per eligible vehicle and at participating dealerships, as well as up to $350 for a Level 2 charger.
- Massachusetts has made $3 million available through the

## POLICIES TO ENABLE WORKPLACE CHARGING

Workplace charging provides a solution to two of the largest barriers to electric vehicle adoption: consumer awareness and lack of charging infrastructure. For people without access to home charging, workplace charging can provide a much needed low-cost source of fuel to support the decision to purchase an electric vehicle. In fact, research shows that employees with access to workplace charging are six times more likely to purchase an electric vehicle. Greater exposure to electric vehicles owned by colleagues and easily available charging infrastructure combine to provide a positive reinforcement for EV adoption. Level 2 charging stations, which can provide roughly 25 miles of charge in an hour, allow employees to refuel from their morning commute in just a couple of hours and, thus, can be accessed by a number of employees throughout the course of a day.

In addition to being a tremendous benefit to employees, employers stand to benefit from investing in workplace charging as well. Installing workplace charging can be one way to attract and retain employees. It also goes a long way to demonstrate a business’s commitment to environmental sustainability and earn LEED points. Workplace charging is a critical part of the puzzle to increase EV adoption but comes with its own set of barriers. In addition to the cost of purchasing and installing charging stations, employers are generally unfamiliar with the process to do so and can become discouraged from implementing a program without easy solutions. Some utility companies are filling the education gap through technical-assistance programs, but their efforts are localized and could benefit from a coordinated national approach to help employers navigate these processes. A few incentive programs are listed below.

### Incentive Programs:

**Currently extended through the end of 2020,** businesses who install electric vehicle charging equipment are eligible for a Federal tax credit of 30 percent off the cost, not to exceed $30,000.

**The Charge Ahead Colorado** program provides financial support for electric vehicle charging stations to fund 80 percent of the cost of a charging station, up to $9,000 for a Level 2 charging station and up to $30,000 for a DC Fast Charging Station.

Many utility companies, such as **Pacific Gas & Electric, Sacramento Municipal Utility District, Alameda Municipal Power,** and **Holy Cross Energy,** also offer incentives for their commercial customers to help offset the costs of charging station installations. These incentive programs help reduce the cost barrier associated with workplace charging but many also support employers through the process of installation with technical assistance and resources, which is just as important. As other utilities across the country roll out programs to support workplace charging installations, public utility commissions and policy makers must continue to support these types of investments to help reduce the cost barriers to businesses interested in installing workplace charging.
ELECTRIC RIDE-HAILING POLICIES AND PROGRAMS

Transportation network companies (TNCs) are a popular and convenient mobility option, with 10 percent of all Americans using ride-hailing services regularly, a metric that increases significantly in higher-density cities. There is a complementary relationship between people who use ride-hailing with walking, biking and taking public transit. Ride-hailing services have also materially increased vehicle miles traveled (VMT), making them a strategic target for CO2 reduction efforts through electrification. Targeting the advancement of shared mobility, and TNCs specifically, will have three to five times greater VMT reduction than single-occupancy vehicles. Recently, Lyft announced its commitment to electrifying its entire fleet by 2030, which could cut tens of millions of tons of emissions and save drivers up to $10 billion.

The onus of electrifying TNCs should not fall on TNC drivers. The supermajority of TNC drivers identify as low income and as minority groups. Thus, intentionally designing EV programs to benefit TNC drivers will increase access to underserved populations in a commercial application. The below categories highlight lever categories to pull to advance TNC electrification:

OUTREACH AND EDUCATION

- Activate and generate awareness on the benefits of electric mobility to ride-hailing drivers from a trusted source (for example TNC EV Ambassadors, or ride-hail driver groups). Emphasize the financial benefits of driving electric.

Increase Access to EVs:

- Advance equity for riders to be more inclusive of disadvantaged populations.
  - Incentivize first- and last-mile riding (i.e. Via & the Uber Community Initiative) to provide reliable transportation to those who need access.

- Support needs of short-term rental and car-share companies that offer electric cars in their fleet. This can be done through raising the fleet cap incentive for shared mobility usage. Additionally, look at subsidizing high-mileage drivers who are willing to test a new vehicle. These rental services provide TNC drivers a rare doorway to test out the lifestyle before committing.

- Incentivize programs that increase access to affordable financing of used and new EVs. Forth’s Fair Financing Pilot supports rideshare drivers who are low-income, underbanked, and/or who have poor credit, secure
financing and coach them on the purchase of a used electric car in Portland. Program description below:

- For TNC drivers, vehicle costs are often the second biggest expense after housing. This pilot seeks to offer a financial path towards EV ownership as the cost to maintain an EV is significantly lower than that of a combustion engine. Participants who are either part or full-time TNC drivers will be provided with financial counseling and assistance with credit repair, mentorship and education around the benefits of EVs, and how they could be optimized as a revenue-generating asset. Additionally, participants will have access to low-interest loans. This program will create an option for these borrowers to have access to an interest rate capped at 9.9% (compared to predatory loans that may have interest rates of up to 25%), and may serve borrowers with a “poor” FICO score as low as 550. Forth is also looking into additional micro-lending alternatives and a loan loss reserve to reduce the interest rates even further.

- Waive taxes and surcharges for drivers who go electric.

**Charging:**

- An estimated 85 percent of rideshare drivers don’t have access to home charging. To ameliorate this, work with a utility partner to incentivize installation of residential charging stations in single-family housing and MUDs.

- Work with transit hubs to deploy fast charging at TNC waiting lots. Design and build areas to prioritize electric needs (i.e., geo-fence includes nearest charging stations).

**Other policy suggestions:**

**Policies for National and State Parks**

**Deploying Charging Infrastructure in National and State Parks**

Promoting the use of electric vehicles (EVs) in natural reserves offers great benefits to national and state parks because it improves the local air quality and reduces noise from vehicle engines. Visitors with electric vehicles, however, may be hesitant to visit parks without adequate charging infrastructure because of anxiety over running out of charge. Deploying such infrastructure not only alleviates range anxiety but also supports electrification of park.

In 2019, the National Renewable Energy Laboratory released a guide for best practices in procurement, planning, installation, and operation of charging stations in order to aid the National Parks Service in undertaking EVSE projects. Many of their recommendations have been summarized and exemplified with case studies in the sections below, but NREL’s paper offers a more detailed accounting of the installation process that was not discussed here.

**Challenges to Deploying Chargers in Parks**

Remote locations: State and national parks may face high costs to install or upgrade existing electric service to meet the capacity requirements of identified charger sites in more remote areas of these parks. The most expensive component of the needed grid infrastructure depends on...
proximity to existing capacity. Parks near existing electrical service lines may find new or upgraded transformers more expensive than the extensive trenching and boring needed to extend service to isolated parks, while for more remote parks the reverse may be true.

**Installation and maintenance:** EV charger projects can often be delayed due to installation and maintenance obstacles. For example, many parks do not have the dedicated staff with the technical knowledge needed to undertake charging projects without outside assistance. At the same time, external partners that could lead or facilitate the procurement and installation processes lack familiarity with the procedures governing park activities. Charging stations can also be difficult to maintain, again because most parks lack a dedicated electrician trained in EVSE maintenance and because knowledge from training staff is often lost to turnover.

**Networking and communications:** Another challenge for national parks to navigate will be that federal law stipulates parks recover the cost of electricity from station use, which outside of the parks system is often accomplished through user fees based on kilowatt-hours sold or time spent charging. The most convenient way to charge user fees is through a payment interface to the station with connection to a communications network. Networking, however, can be cost prohibitive due to the added fees from network providers, and in some cases, infeasible for chargers located in remote areas without access to communication systems.

**OPPORTUNITIES TO ACCELERATE EVSE DEPLOYMENT**

National Parks seeking to acquire charging stations can take advantage of the General Service Administration’s Blanket Purchase Agreements. These agreements offer discounts on costs for stations, networking, operation and maintenance, siting, installation, and assembly. Similarly, state parks can access discounts through the EV Purchasing Collaborative, of which 31 state parks already participate.

In many cases, federal and state funding to reduce the costs of deploying charging stations in parks go through grants to utilities, EV/EVSE manufacturers, and nonprofits. In Yellowstone and Grand Teton National Parks, concessioners used grants from the Department of Energy’s Clean Cities program to cover the costs of new charging stations. Public-private partnerships are one potential avenue to help absorb the costs associated with charging infrastructure.

**Adopt a Charger,** a nonprofit organization, works to deploy and maintain fee-free EV chargers by facilitating adoption by sponsors. EV manufacturers, like Rivian, have partnered with state parks agencies in Colorado, Michigan, and Tennessee to install and maintain L2 chargers at many state parks for free. In 2022, Rivian, the Yosemite Conservancy (a philanthropic partner to the park), and Yosemite Hospitality (the park’s concessioner) announced they would sponsor the acquisition of new chargers for Yosemite National Park; the park will rely on Adopt a Charger to install them.

Some states have taken a regulatory approach to the problem. For example, a 2017 California law requires that utilities install charging stations at state parks at no cost to the parks, and most are offering to network, operate and maintain the stations, as well as to build out infrastructure for future stations, for free while recovering their costs through user-fees and passing raising their rates.

**Power needs, siting, and alternatives:** Choosing sites with sufficient existing capacity, or with low barriers to developing new capacity, will dramatically lower costs for EVSE installation. When the lack of capacity is too large to bridge within a reasonable cost, or delays for components like transformers make projects infeasible, an alternative to capacity upgrades is solar-powered/off-grid charging stations because these stations can be installed without extending electric service—negating the additional costs from infrastructure upgrades.

**Natural Bridges State Beach, the Ocotillo Wells Vehicular Recreation Area,** and the Oceano Dunes State Vehicular Recreation Area have all ordered Envision Solar’s EV Arc solar chargers. Chargers like these, however, tend to be expensive. For National Parks, solar-powered chargers are covered by the GSA’s Blanket Purchase Agreements but run between $50,000 to $500,000 per station.

**Alternatives to networking:** In areas were networking chargers is infeasible, concessioners can charge visitors fees for access codes to unlock and utilize stations, as is the case for some chargers in Zion National Park. Parks can also use solar/off-grid chargers (as noted above), since these are easily installed and incur no usage costs, negating the need for user fees. For National Parks that must recover the costs of station usage, partners may be willing to cover the cost of usage for free. At Yellowstone, for example, Mammoth Spring Lodges for a time offered charging as an amenity, absorbing the costs of electricity usage. Other entities, such as nonprofits or parks foundations, may be willing to cover the costs of usage, which are tracked without networks by
STATE ENERGY POLICY STRATEGIES AND TRANSPORTATION ELECTRIFICATION

There are many state energy policies and programs that are driving market changes. Primarily, these policies outline specific steps a state may take in order to improve their energy landscape by improving the independence, reliability, resiliency, sustainability, and affordability of the supply of electricity. While there are a number of paths to achieving these goals, electrifying transportation continues to garner attention as both a strategy and an eventuality for which to prepare the grid.

South Carolina: South Carolina State Energy Policy identifies leading by example with its state fleet and identifying alternatives to its petroleum-dominated fleet. As such, the state targets to improve fleet diversity and reduce vulnerability to the current fuel supply, while simultaneously improving overall fuel efficiency.

Tennessee: The State Energy Policy Council's (SEPC) 2020 annual report to the governor and General Assembly identified transportation as a key area to develop a greater understanding and improve transportation efficiency and vehicle emissions within the state to improve the resiliency of the transportation sector. To achieve these goals, SEPC recommended policymakers capitalize on the resources and infrastructure to expand the production, adoption, and utilization of electric vehicles within the state.

Utah: One of Utah’s State Energy Policy objectives is to reduce dependence on international energy sources by promoting regional and local sources of electricity and improving diversity of transportation modes within the state. As such, Utah’s 2020 Energy Action Plan commits to install EV infrastructure along major corridors; promote grants and incentives for EVSE; create EV charging signage; promote idle-free zones; improve access, compatibility, and interoperability of EV charging networks across REV West; and improve data tracking and reporting of EVs within the state.
CMAQ PROGRAM AND TRANSPORTATION ELECTRIFICATION

The Congestion Mitigation and Air Quality (CMAQ) program, established in 1992 and administered by the Federal Highway Administration, is a flexible funding source for state and local governments to address areas that have been deemed nonattainment or maintenance by the Environmental Protection Agency in regard to the national ambient air quality standards as set by the Clean Air Act. The funds can be used toward qualifying transportation projects targeted at reducing emissions. These funds must be used for projects in nonattainment or maintenance areas unless the state has none, in which case CMAQ funds can go toward eligible transportation projects that are a part of the state’s Transportation Improvement Fund. CMAQ projects must reduce ozone, volatile organic compounds, nitrogen oxides, carbon monoxide, or particulate matter emissions related to transportation.

**Colorado:** The Regional Air Quality Council was awarded CMAQ funds and works with the Colorado Energy Office to administer the Charge Ahead Colorado program for the planning area of the Denver Regional Council of Governments. The Charge Ahead Colorado program provides grants for electric vehicles as well as Level 2 and DC fast charging infrastructure.

**Kentucky:** In 2019, the state announced that it would use some of its $10 million in CMAQ grants toward electric transportation projects. Lextran received $1.4 million for the purchase of two electric buses replacing existing diesel buses. The Transit Authority of River City was awarded nearly $1.6 million to replace two diesel buses with electric buses.

**Nevada:** The Regional Transportation Commission of Washoe County (RTC) used CMAQ funds in 2017 to purchase 17 electric buses and the Villanova Maintenance Facility was expanded and upgraded to accommodate RTC’s on-going fleet electrification efforts.

**New York:** The New York Truck Voucher Incentive Program (NYTVIP) is a rebate program targeted at reducing emissions by accelerating deployment of clean vehicle technologies for the medium- and heavy-duty sector. NYTVIP is funded through CMAQ and VW Settlement funds and has a total of $35.1 million available for 2020.

CONCLUSION

Electric vehicle adoption is a win-win for people, the environment, and businesses while simultaneously helping to enhance our national security. Many groups and diverse stakeholders with a broad range of concerns and interests stand to benefit from state and local policies that advance electric transportation and charging infrastructure.

Many environmental, environmental justice, and public health advocates have been pushing for EV policies because EVs result in large emission reductions and improved air quality, particularly for overburdened communities located along freeways and major transportation hubs that experience disproportionate health impacts from pollution. State and local governments benefit from savings in fuel and maintenance costs for public transportation, as well as from opportunities to meet health and climate protection goals. EV drivers benefit from savings in fuel costs. Everyone benefits from reductions in public health risks. Unionized workers, such as electrical and utility workers, benefit from increases in work needed to install and maintain charging infrastructure as well as to manufacture EVs and parts. Bus drivers benefit from the elimination of exposure to harmful emissions while on the job. And transit riders and school children benefit from breathing cleaner air on rides to work and school. The nation as a whole benefits from reduced dependency on oil, a commodity with significant price volatility which creates economic instability and carries a high price tag, in dollars and lives, for national defense.

As this toolkit shows, we need an all-hands-on-deck effort from government, utilities, and transit agencies, and we have a full range of actions and policies that are proven to accelerate EV adoption, both effectively and equitably, in any state and local community that wants cleaner vehicles and cleaner air.