Forth Annual Report 2023











Electric mobility enjoyed yet another record-breaking year in 2023. Sales of electric vehicles of all kinds - from e-bikes to large electric trucks - grew dramatically, while communities began to see the impact of federal funding from the Inflation Reduction Act and the Infrastructure Investment and Jobs Act.

As outlined in this year's report, Forth continued to rise to the challenge: • We launched the Affordable Mobility Platform (AMP) to bring affordable EV carsharing to communities who need it most; we establoished a groundbreaking workplace EV charging certification program; we also hosted another successful Roadmap Conference and cannot wait for this year's in Detroit, MI, on Sept 24-26. • Forth completed important work building our capacity for future success: We increased operating efficiency by merging all our operations into a single 501(c)(3) nonprofit organization; hired our first Deputy Director to strengthen our internal operations; and strengthened our financial team to meet the more stringent requirements of our first federal Single Audit.

While 2023 was a banner year, 2024 promises to be even more critical:

Executive Director's Letter

- Key federal funding programs are just beginning to put money to work "on the ground" in communities to build charging and support key electric mobility programs. It is more important than ever to help communities, especially historically underserved communities, access this funding and use it wisely.
- We must rapidly train thousands of transportation and energy professionals, as well as skilled tradespeople, to support the electric mobility transformation nationwide.
- We must continue to push back against efforts to sow fear, uncertainty and doubt about the electric mobility transformation. These efforts will continue to grow stronger as our progress advances.
- We must push back against efforts to draw electric mobility into partisan political debates as the 2024 elections loom.

In short, we must continue our work to build a world where clean and equitable transportation systems move everyone and everything.

JEFF ALLEN

Executive Director, Forth



Board President's Letter

Over the past few years, I've increasingly heard folks suggesting that the transition to electric vehicles (EVs) is "inevitable" or that any remaining barriers can easily be overcome. After all, nationwide EV sales are up over 50% compared to 2022, now accounting for some 10% of new car sales.

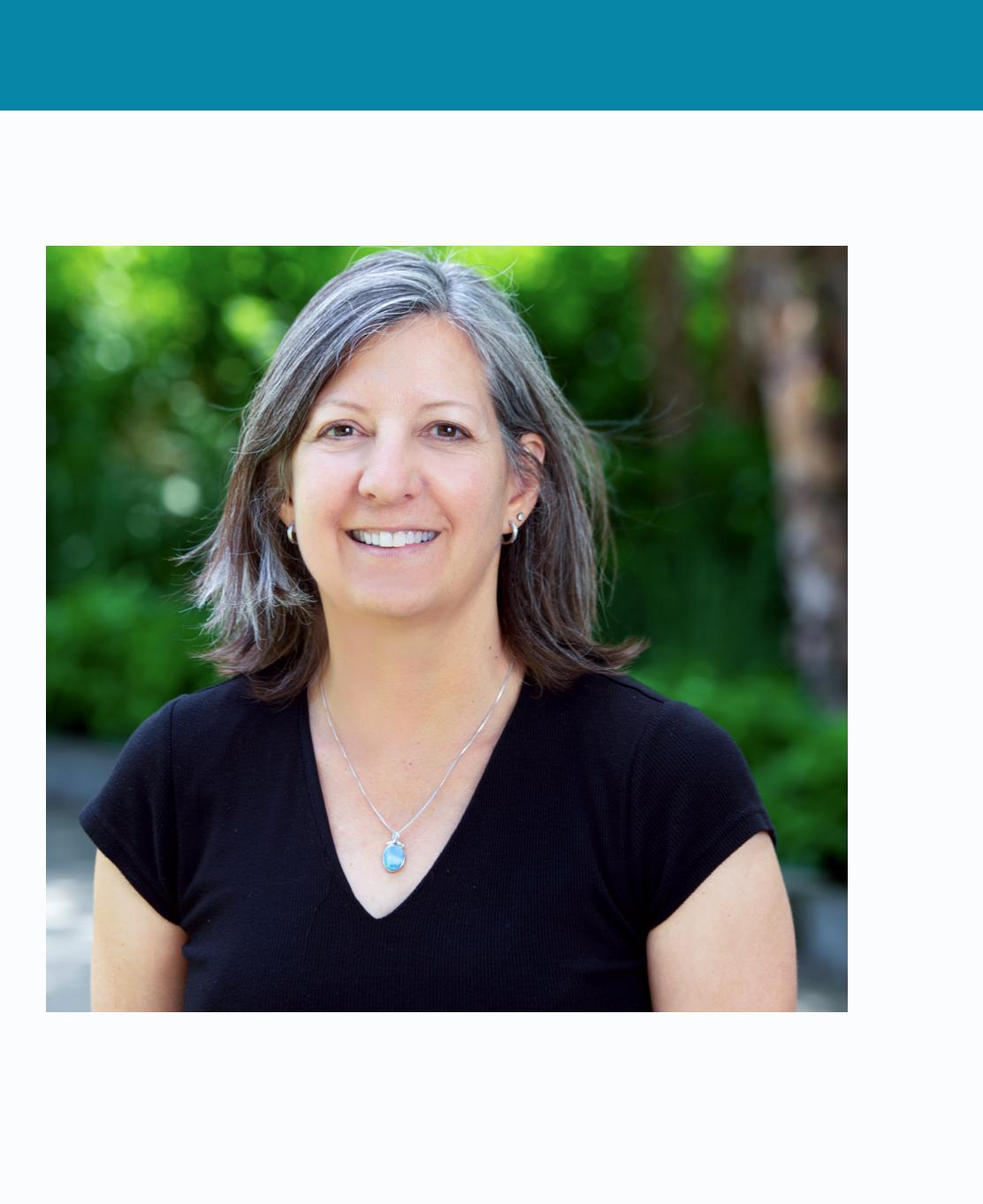
In Idaho, where I live, things look different - and Idaho is reflective of much of the country. A recent Consumer Reports survey found that only 5% of Americans had driven an EV while 35% had zero exposure to electric vehicles.

While there are lots of reasons for optimism, we can't take this transition for granted. It has taken decades for the transition to renewable energy sources like wind and solar to take hold, and that transition is still far from complete. Making that transition for transportation - which is arguably more complex than electricity generation - will take at least as long.

Forth's superpower is our ability to bring people from incredibly diverse backgrounds together to help make this transformation happen more quickly, and to ensure that rural places like Idaho and other historically underserved communities are not left behind. This work remains vital, and will continue to be critical for many years to come.

PATTI BEST Board President, Forth







Programs

The Forth Programs Team works in partnership with historically underserved communities to build models that expand access to electric transportation. We are building a portfolio of these models at scale to reduce pollution and barriers to access to meet the urgent need for zero-emission, affordable and accessible transportation.

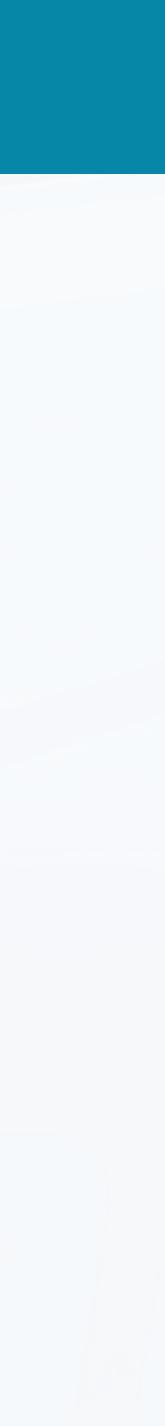




Access to Cars

Forth builds programs around drivers who face the most barriers to electric transportation. We cultivate access and equitable adoption to EVs through awareness, community-based programs and by reducing financial barriers.

To increase access to EVs, we design and implement affordable EV carsharing programs, engage in community-centered outreach and education and develop models and financial tools to reduce cost barriers for EV adoption.







The Affordable Mobility Platform (AMP)

The Affordable Mobility Platform (AMP) is a national initiative with the goal of increasing access to clean transportation by making low-cost EVs available to underserved communities. Forth, with funding from the U.S. Department of Energy, is working with partners including utilities and community-based organizations to establish EV carsharing at affordable housing sites.

As part of an initiative to roll out 50 shared EVs and charging stations, the AMP program secured site agreements representing **18 sites**, installed charging stations at **14 locations** and launched an affordable EV carsharing service in Kalamazoo, MI.

GoForth CarShare

This EV carsharing service provides access to affordable all-electric cars. GoForth managed **carshare vehicles** at **13 sites** where **132 users** took **1,151 trips** for over **55,000 miles** in 2023.



"It was eye-opening for us to see that we could use an EV for commuting and not have range anxiety. I used the carshare two or three times and then we were ready to buy one."

- White Salmon driver and new EV owner



Mobile Showcase/Ride and Drives

The Mobile Showcase brings EV education and outreach to rural communities across Oregon with an interactive showroom that displays information on charging, EV models, trip planning and micromobility. We provide electric cars, bikes and scooters for test drives.

With support from Pacific Power, we hosted ride and drives events throughout Oregon and Washington where we conducted **221 test drives** with people who had no prior experience in an EV.

"I had never driven an electric car, and always wanted to know what that ride would be like. This was an opportunity to experience the future firsthand. Driving the electric car was one of the most exciting and enlightening experiences I have ever had."

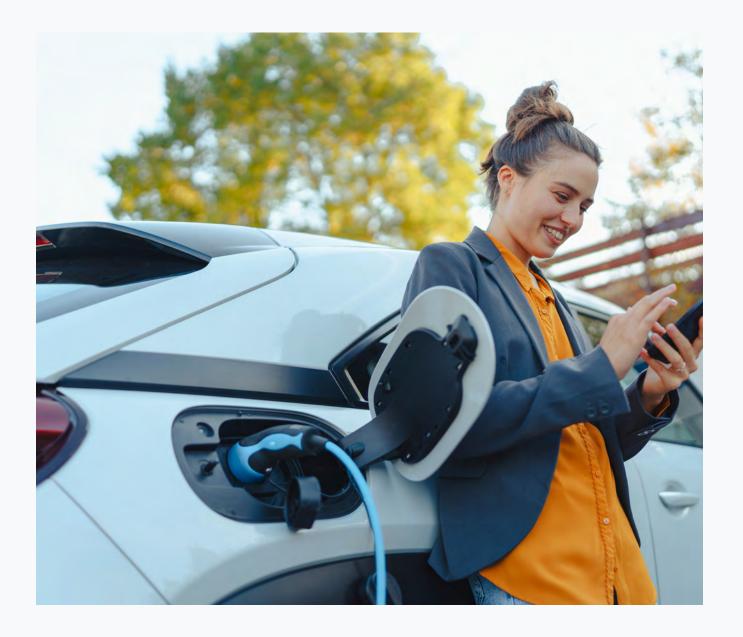
- EV Ride and Drive Participant

We also worked with Washington State's Department of Commerce for community outreach and information gathering related to the state's EV incentives.









Financial Support

Forth provides educational and technical assistance to Metropolitan Family Service to facilitate access to EVs and e-bikes for historically disadvantaged communities. The program provides credit counseling, financial savings assistance and cash incentives toward the down payment of an EV or e-bike for low-income earners.



Rideshare Drivers

The WestSmart TNC study focuses on rideshare drivers to determine best practices for charging infrastructure and incentives to meet their needs.

Working in partnership with Rocky Mountain Institute, Utah State University, FlexCharging and Rocky Mountain Power, Forth surveyed **270 rideshare drivers** as part of the study.



Silvers

The St. Louis Vehicle Electrification Rides for Seniors project continued to deliver services to homebound seniors across St. Louis, in partnership with St. Louis Area Agency on Aging, Northside Youth and Senior Service Center and City Seniors, Inc. In total, more than **60,000 meals were delivered and 1,700 rides were provided** in electric vehicles. The **CO2 savings were estimated to be roughly 35,000 pounds.**



Access to Charging

Access to charging is a major barrier to electrification, especially for historically underserved communities. Forth builds programs around drivers who have traditionally faced the most barriers to electrification, working to make it as easy to charge a car as it is to park. We work to ensure public investments in charging are efficient, effective and grounded in equity.

Workplace Charging

Forth collaborated with partners to design and launch the **EVAL (Electric Vehicle Adoption Leadership)** program. EVAL is a workplace charging certification program providing technical assistance and recognition to organizations that support the adoption of clean transportation.

The EVAL website **(evalcertrification.org)** provides tools, resources, events and recognition for employers in establishing workplace charging programs. Over the next year, our objective is to certify **5,000 worksites** throughout the U.S. with the goal of **20,000 port installations at workplaces**.







Community Charging Infrastructure

of publicly accessible charging infrastructure. This program was made possible by a grant from the GM Climate Fund.

Forth assisted with applications totalling over \$100M for Charging and Fueling Infrastructure (CFI) grants for communities and governments to build equitable charging ecosystems. The development team also offered support to communities to access government funding for opportunities like the U.S. Department of Transportation's Thriving Communities program to provide technical assistance, planning and capacity building.

Community Charging Rebates

Forth is leading the outreach and technical assistance efforts of Oregon's Department of Transportation Community Charging Rebates program. The program offers rebates to reduce the cost of purchasing, installing and maintaining qualified Level-2 charging equipment at publicly accessible parking locations and multi-family housing (MFH).

The Community Charging Rebates program launched in 2023 with \$1.75 million available to incentivize public charging. Forth provided technical **assistance to over 200 organizations** to apply for rebates through the program. 70% (\$1.23 million) of funding went to projects in rural areas and disadvantaged communities where gaps in public EV charging infrastructure are largest.

Reliable, Equitable and Accessible Charging for Multi-family Housing (REACH)

Forth, in partnership with EVgo, launched a program to distribute 200 free EVgo Plus subscriptions in California for low-income communities in multi-family housing.



Quick facts about the awarded projects:

- 94 total projects awarded funding
- 79 projects awarded in rural or disadvantaged communities
- 23 Oregon counties awarded
- 370 new Level-2 charging ports estimated when complete

A second round of funding launched in March 2024.





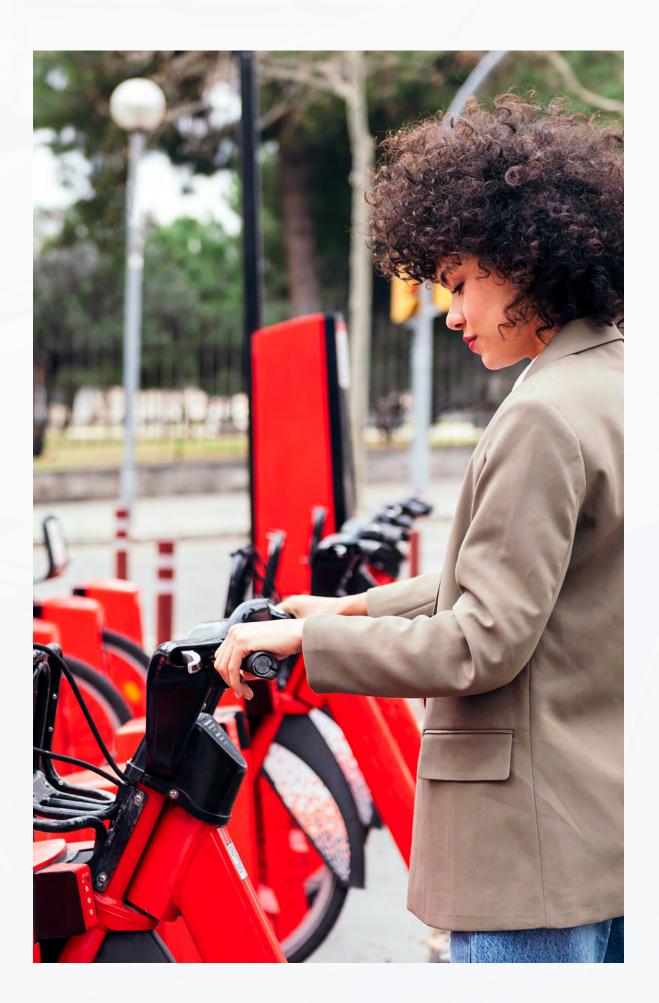
Emerging Modes

Forth strives to stay at the forefront of clean, equitable transportation and is constantly seeking new opportunities to advance this work. We work to elevate critical and transformative projects - making electric micromobility accessible to historically underserved populations, electrifying America's farms and school buses, and building a transportation finance system that encourages clean and equitable mobility.

Electric School Bus Program

Forth is working with the World Resources Institute to assist school districts interested in repowering their diesel school buses with electric powertrains. Repowers increase the capacity of school districts to electrify their fleets by lowering the upfront cost of obtaining an electric school bus.





Agricultural Electrification Program (E-Farms)

Forth received a **\$1.5 million** grant from the Department of Energy to start a three-year, **\$3 million** project to increase market demand and adoption of electric equipment in the agricultural industry. With our partners, Sustainable Northwest, Wy'East RC&D and Bonneville Environmental Foundation, we will provide electric tractors, vehicles and equipment to farmers to test.

Green Energy and Mobility Project

The Green Energy and Mobility Project, funded by the Portland Clean Energy Fund, works with community partners, the Bybee Lakes Hope Center and Hacienda CDC, to deliver electric transportation options and energy efficiency investments for low-income and at-risk communities.

The Bybee Lakes Hope Center, the largest shelter in Oregon for people experiencing homelessness, received **two EV Star electric vans**. These 14-passenger shuttles are equipped with wheelchair lifts, allowing for reliable transportation for those with disabilities at Bybee Lakes. These vehicles will be used to connect the participants at Bybee Lakes to the greater Portland area for jobs, housing and recreation.

Bybee Lakes also received a replacement cooling system, and in collaboration with PAE Engineers, produced a facility energy consumption report along with recommendations to switch to all electric systems to reduce emissions and increase energy efficiency.

Hacienda CDC's Las Adelitas affordable housing complex received an EV Star electric passenger van to provide transportation services to residents, connecting them to essential services and resources in the community.

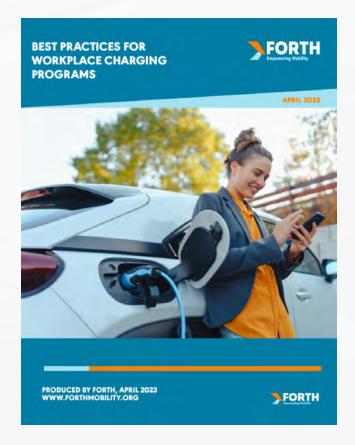
Electric Micromobility

Forth secured funding from Oregon Metro for an **electric cargo bike lending library** in partnership with Metropolitan Family Service (MFS) and The Street Trust. The PEBEL (Portland Electric Cargo Bike Educational Lot) program will allow participants to test electric cargo bikes, receive financial counseling and rebates to purchase e-bikes.



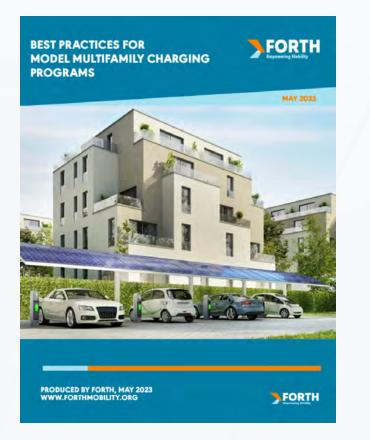


Forth's program teams produced reports and best practice guides for workplace charging, multifamily charging, electric school bus repowers, community electric carsharing and electric micromobility.



Best Practices for Workplace Charging Programs





Best Practices for Model Multifamily Charging Programs



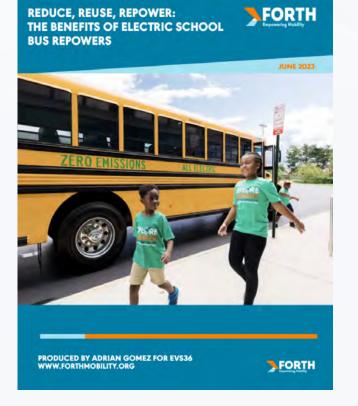
COMMUNITY IMPACTS: ACCESSIBLE ELECTRIC VEHICLE CARSHARE PROGRAMS

Community Impacts: Accessible Electric Vehicle Carshare Programs

View Report

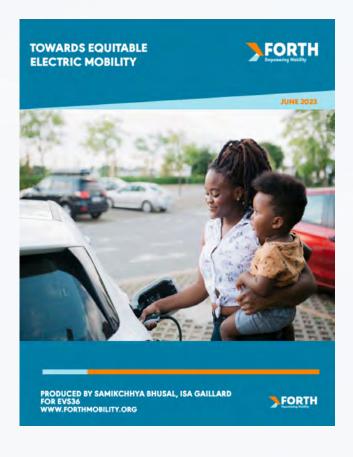
Reports and Publications





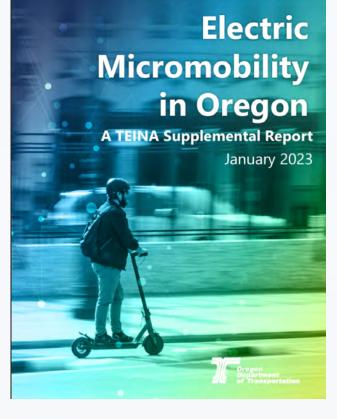
Reduce, Reuse, Repower: The Benefits of Electric School Bus Repowers

View Report



Towards Equitable Electric Mobility

View Report



Electric Micromobility in Oregon

View Report



Events and Partnerships

Forth convenes diverse stakeholders who collaborate to advance equitable transportation systems, helping them find common ground and ways to work together. We organize and grow outstanding events that engage our key audiences, provide key networking opportunities and spark partnerships.







The Forth Roadmap Conference

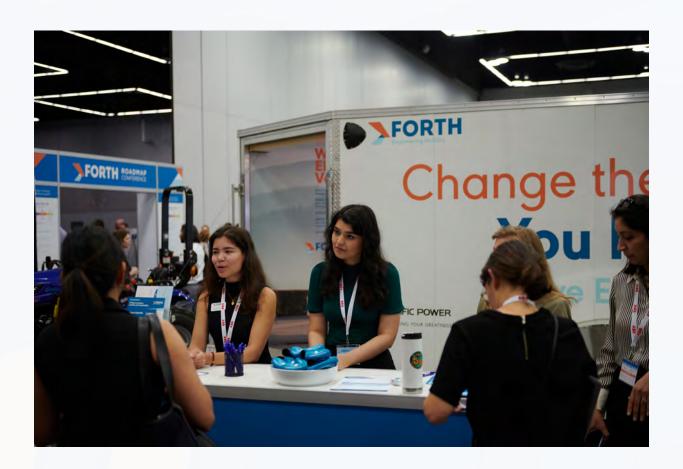
The 2023 Forth Roadmap Conference brought together **1,200** industry leaders from 40 states and 10 countries. With 59 sponsors and exhibitors, 23 community partners, 6 side events and receptions, and 24 breakout sessions, the Roadmap Conference continues to be the premier electric transportation event in the U.S.

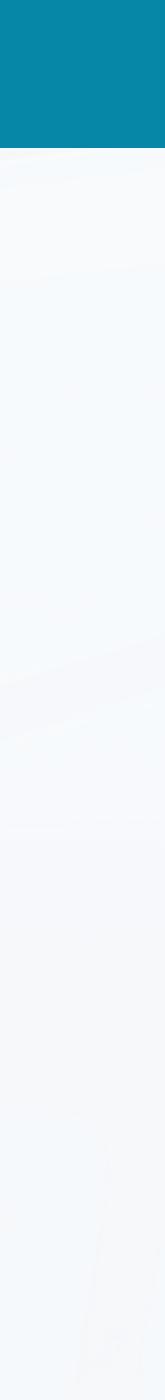
The 2024 Roadmap Conference will be hosted in Detroit, MI., September 24-26, 2024.













Forth hosted 10 webinars reaching 2,077 attendees representing 26 countries. We thank our sponsors, City of Portland Bureau of Planning and Sustainability, Honda, Idaho Power and Black & Veatch.

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JANUARY

Assessing the Impact of EV Carsharing Models



JUNE Charging and Fueling Infrastructure (CFI) Grants and Justice40

Consumer Outreach and Education: Why Engagement Is



FEBRUARY

Strategies to Accelerate Electric Micromobility



MARCH

State Transportation Electrification Strategy Best Practices



SEPTEMBER and Technical Assistance

AUGUST

Essential

APRIL EV Charging at Multi-Family Housing and Workplaces

We organized three utility roundtables with our partner, **Bonneville Environmental Foundation**, highlighting lessons learned from right-of-way, medium and heavy-duty charging programs and transportation decarbonization opportunities in the Pacific Northwest.

Webinars



OCTOBER Designing Accessible EV Charging Systems



NOVEMBER

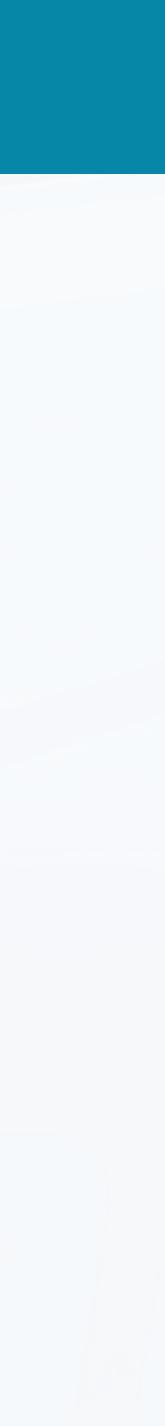
Leading the Charge with Workplace Charging



DECEMBER

2023 Year End Review and Looking Forward to 2024

Strengthening Community Impact With Capacity Building





Members

Forth helps members connect with partner organizations, policymakers and stakeholders to reach new markets and support sector growth to advance equitable electric transportation.

Based on member feedback, Forth introduced updated member benefits in 2023. These benefits include quarterly member roundtables, opportunities for one-on-one sessions with Forth subject matter experts, shared social media posts and additional opportunities for member networking.

As our closest partners, members continue to receive special discounts for events, workshops and sponsorships, as well as early access to industry learnings, legislative updates and other member-exclusive content.





Champion Members





Partner Members











Supporter Members

3Degrees Group AAA Oregon/Idaho AAA Washington American Council for an Energy Efficient Economy (ACEEE) AVERE - The European Association for Electromobility Bonneville Environmental Foundation Carbon Solutions Group ChargeHub City of Portland Clark Public Utilities **CLEAResult** Commotion **Connecticut Green Bank** Cox Automotive D+R International Electric Drive Transportation Association (EDTA) Emerald People's Utility District EnergyHub ENTEK **Entropy Cabinet Solutions** Eugene Water & Electric Board EVBox EVCS EVgo FlexCharging FreeWire Technologies

IBEW 48 Idaho Power Legacy EV Midstate Electric Cooperative NextEra Energy Resources North American Council for Freight Efficiency (NACFE) Oregon Department of Transportation -Climate Office Oregon Department of Transportation - Public Transportation Division Pacific Power PEC Platt Auto Plug In America Port of Portland Seattle City Light SemaConnect Smart Electric Power Alliance (SEPA) Solectrac Stoel Rives LLP Technology Association of Oregon Texas Electric Transportation Resources Alliance (TxETRA) The Street Trust TriMet WeaveGrid WSP

Friend Members

Atlas Public Policy Atomic Auto Cadmus California Electric Transportation Coalition CALSTART Center for Sustainable Energy Center for Transportation and the Environment (CTE) Central Electric Cooperative Charge Across Town ChargEVC Chargeway Charging Interface Initiative North America (CharlN Inc.) CharlieAllcockConsulting LLC City of Ashland City of Hillsboro Clean Energy Works Clean Power Research CleanFuture CleanTech Alliance **Climate Solutions** Columbia River People's Utility District Columbia-Willamette Clean Cities Coalition Community Cycling Center

Cyan Strategies ECOSS Electrification Coalition Elonroad **Environment Oregon** Essense Partners EV4 LLC Evergreen Consulting Group EVHybridNoire FIER Automotive Generation180 **GRID** Alternatives Grid Forward Hacienda Community Development CorporationHighland Fleets Hubject - U.S. Office Kittelson & Associates Learned On, LLC Metro Motor Natural Resources Defense Council (NRDC) Nissan North America Northwest Environmental Business Council (NEBC) Northwest Public Power Association NW Energy Coalition

OpConnect **Opinion Dynamics** Oregon Department of Environmental Quality Oregon Environmental Council Oregon Food Bank Pacific Mobility Group Inc. Photon Marine Pivot Marketing Portland State University (PSU) Puget Sound Solar LLC Ravin Energy Renewable Hydrogen Alliance SafeConnect Systems Sierra Club National Solar Oregon Stable Auto Superpedestrian Tacoma Power The Greenlining Institute Thorn Run Partners Titan Freight Systems Upper Peninsula Power Company (UPPCO) VERDE Westside Transportation Alliance ZEV co-op





Policy

Forth builds influence and bridges between equity, environmental and multimodal organizations to promote transportation electrification at the national, state and local levels. We work to build the foundation for public and private investment and to maximize the equitable impacts of those investments.



Towards Equitable Electric Mobility (TEEM)

The <u>Towards Equitable Electric Mobility (TEEM)</u> Community of Practice is a collaborative initiative between Forth and the Greenlining Institute, aimed at advancing racial and environmental justice through equitable electric mobility. TEEM includes over **30 organizations across five states: Colorado, Illinois, Michigan, North Carolina and Virginia.**

TEEM hosted the second in-person Annual Convening in Oakland, CA, where over 20 environmental justice and environmental organizations came together to examine 2023 projects and collaborate on long-term strategies.

TEEM is developing a set of shared principles on equitable electric mobility to provide meaningful recommendations for federal programs that help integrate equity and sustainability into transportation systems across the country.

Oregon Policy

Forth advocated for additional funding to retain Oregon's EV rebate, then shifted to minimize the negative effects of the policy's suspension and protect the equity-centered portion of Oregon's EV rebate.

Forth's sustained relationship building with agencies enabled a first-ever report on the climate impacts of the Oregon EV rebate. The policy team also played a key role in sustaining and coordinating congressionally-directed funding for electric school bus projects in Oregon.





Communications

Forth's marketing and communications team elevates the profile of our work and thought leadership. Through robust P.R., essential newsletters and informative social media, we help others learn about the important work being done by Forth and industry-wide.





Press

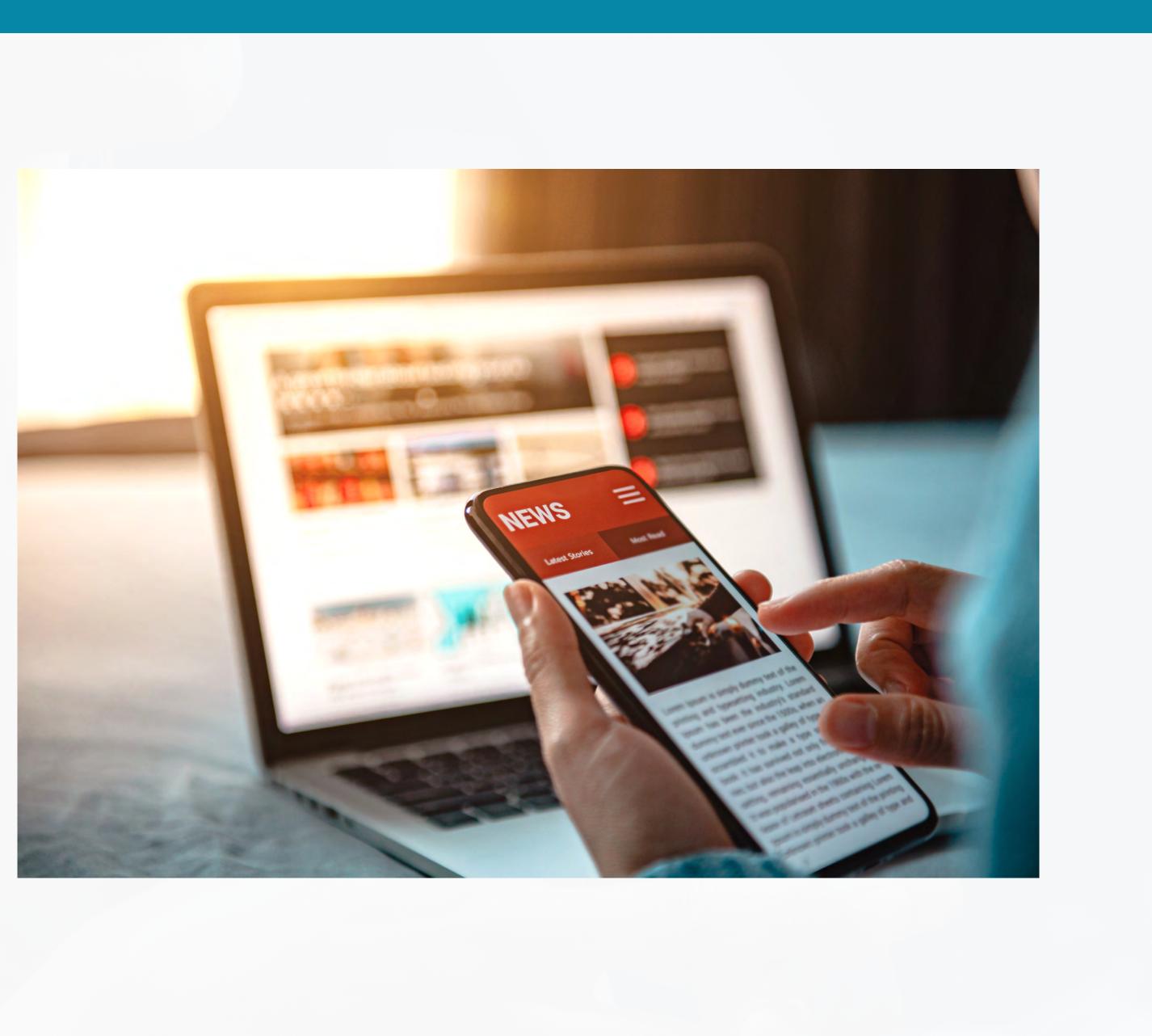
Forth was featured in over 43 media articles this year. Publications such as <u>The New</u> <u>York Times</u>, <u>U.S. News & World Report</u>, <u>Automotive News</u>, <u>The Environmental Forum</u>, <u>MotorWeek</u>, <u>Green Biz</u>, <u>Motor Trend</u>, <u>Smart Cities Dive</u>, <u>The Seattle Times</u> and others turned to Forth for our insight on the transportation electrification industry and to cover our programs and events.

Newsletter

Forth's monthly Newsletter reaches over **16,000** subscribers each month, delivering important information and developments within the transportation electrification industry as well as updates on the work of Forth, our members and partners.

Social Media

Forth's social media channels are a vibrant source of the latest updates and action within the industry and at Forth. Be sure to follow @forthmobilty on LinkedIn and other platforms.





Findincials





Revenue Sources (FY 2023)

| Foundation Grants | \$2,303,926 |
|-------------------|-------------|
| Government Grants | \$8,309,374 |
| Clean Fuels | \$355,980 |
| Program Fees | \$419,975 |
| Donations | \$4,051 |
| Membership Dues | \$261,506 |
| Ticket Sales | \$447,531 |
| Sponsorships | \$430,456 |
| Other Income | \$38,145 |
| Interest Income | \$11,814 |
| | |

Total Revenue

\$12,582,757

Program Services Administration Fundraising

Total Expenses



\$11,672,693 \$993,155 \$493,377

\$13,159,224

End of Year Assets \$1,105,864

Beginning of Year Assets \$1,682,332

Change (\$576,467)



Staff and Board



Leadership

Jeff Allen - Executive Director Ellen Dully - Deputy Director Gina Avalos-Limardo - Director of Finance and Operations Steffani Cuff - Programs Director Cat Plein - Development and Communications Director Jeanette Shaw - Policy Director

Business Development

Taylor Allen - Senior Manager of Business Development
Anne Ramzy - Business Development Manager
Joanna Jimenez - Business Development Manager
Shads Shadwick - Senior Business Development Associate

Policy

Alexa Diaz - Senior Policy Manager Stuart Green - Policy Manager Samikchhya Bhusal - TEEM Senior Policy Manager

Events and Partnerships

Ashley Duplanty - Senior Manager of Strategic Partnerships and Events Simbiat Yusuff-Mueller - Events Manager Rachel Haverkamp - Partnership and Membership Manager Stuart Haruyama - Senior Events Associate

Marketing and Communications

Kevin Friedman - Senior Manager of Marketing and Communications
Akanksha Dureja - Senior Communications Specialist
Ulrike "Rika" Penk - Communications Manager

Administration

Kristie Steele - Senior Human Resources Manager Ronald Tran - Senior Finance Manager Maria Clark - Systems Manager Shelley Prange - Senior Human Resources Associate May Ferrante - Accounting Associate Rachel Pippin - Grants Accountant

Access to Emerging Modes

Pramodh Jacob - Program Manager
David Skakel - Program Manager
Akhila Suri - Senior Program Manager
Lucia Mosca - Senior Specialist Agricultural Electrification

Access to Charging

Prateeki Suri - Senior Program Manager Aleksandra Evert - Program Manager Whit Jamieson - Senior Specialist Avery Morris - Program Manager Anna Guida - Program Manager Michael Ryer - Senior Program Associate Varun Bather - Senior Program Associate Brittney Breen - Senior Program Associate

Access to Cars

JR Anderson - Program Manager Connor Herman - Program Manager Ian Sergeant - Program Manager Stefenie Griggs - Program Manager Erin Lusch - Program Manager Ed de Ia Fuente - Senior Program Manager Manuel Morales - Senior Program and Communications Associate Jennifer Zavon - Senior Program Manager



Board

Patti Best - President Ben Farrow - Treasurer Roman Partida-Lopez - Secretary Amy Hillman **Christine Reid** Erika Myers Jana Gastellum Jenifer Bosco John MacArthur John Morris La Stanja "Stani" Baker Leslie Best Maurice Muia Nick Nigro Pamela Fann Paul Stith Terea Macomber Tim McMahan Tim Miller Wayne Killen





